

Exposing the Private Parts: Uncovering Information about Private Companies

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Agenda

- Highlight some databases for private company information
 - Not looking at traditional legal databases
 - Focus on financials and number of employees
 - Looking for executives
- Case Studies
- [Not so] Shocking Exposés

Investopedia Definition

- A **private company** is a company with private ownership. As a result, it does not need to meet the Securities and Exchange Commission's (SEC) strict filing requirements for public companies. Private companies may issue stock and have shareholders, but their shares do not trade on public exchanges and are not issued through an initial public offering (IPO). In general, the shares of these businesses are less liquid and the values are difficult to determine.

Directories



- Owned by InfoGroup (Papillion, NE)
- Sources: public directories
 - Add new business resources from Secretaries of State, utility hookups, real estate, and other public records
 - Look at company websites and news
 - Plus “proprietary methodology”
- Primary data collectors
 - Researchers call the companies to verify/update the data (25+ million annually)
- Add: employee counts, executive data, and sales volume

U.S. Businesses Database

Quick Search

Advanced Search

Collapse All Select All

Company Name

Company Name

Executives

- Executive Name
- Executive Title
- Executive Gender
- Executive Ethnicity

Business Type

- Keyword/SIC/NAICS
- Major Industry Group

Geography

- Map Based Search
- City / State
- Metro Area
- ZIP Codes
- Radius
- County
- Street Address
- Neighborhood



To start your search...

Click on the headings to the left to start your search. If you are uncertain what to search for, look for Search Tips within each section to help you along the way.

To further customize your search, select the Record Type you would like to search below to ensure you get the records you are looking for.

Record Type

Search Tips ⓘ Collapse ▾

- V** Verified Businesses (Phone verified and quality checked)
- U** Include Unverified Businesses (Not yet fully verified, may not be accurate)
- C** Include Closed / Out of Business Records (Suspected to be out of business)

VIEW RESULTS

UPDATE COUNT

RECORD COUNT

14,678,016

BUSINESS HISTORY

[more info](#)

CLEAR SEARCH

[Back To Top](#)



Things I (sort of) like

- Many public libraries have a subscription
- It gets to the location level
- Great for building and downloading lists

Things I (sort of) don't like

- Manual updating the set when adding parameters
- The interface can be a bit challenging
- Very basic information on executives
- US and Canada only



- Owned by DatabaseUSA (Omaha, NE)
 - Started by the original founder of ReferenceUSA
- Primary data collectors
 - Public directories, corporate registers, telephone hookups, legal filings, and other public records
 - Call the companies to verify/update the data
 - 15+ Million phone calls per year. Try to reach each company by phone each year.
 - Add web verification plus “proprietary process” of compiling data (triple verification)



Things I (sort of) like

- New competitor in primary research
- Triple verification methodology
- Familiar interface to similar products
- Integrating new content

Things I (sort of) don't like

- Manual updating the results when adding parameters
- Very basic information on executives
- Lots of new data can make it confusing
- US and Canada only

Business Profiles Databases



- Pitched as a pitched as a sales and marketing tool
- D&B Hoovers bought Avention which had previously been spun off by InfoGroup
- Pioneered the Data Universal Number System (D-U-N-S Number)
 - Unique nine-digit identifier for businesses
 - Used for credit decisions
 - Number for each physical location of your business



Build a Company List

Build a targeted list of companies using over 175 search and segmentation filters.



Browse News

Search news articles from over 18,000 regional and international publications.



Find Contacts

Build an actionable contact list using 200 search and segmentation filters.



Research Industries

Understand the markets that are most important to your business.



Explore Triggers

Monitor actionable business events that represent selling opportunities and significant developments.



Analyze Markets

Read in-depth Market Research and Analysts' Reports providing forecasts, trends and analysis on a regional and global scale.



Things I (sort of) like

- Big company with lots of resources
- Great global coverage
- Long-time experience
- Easy to use/download
- Brand recognition
- Strong search engine
- Conceptual search

Things I (sort of) don't like

- Price might be an obstacle
- Strong brand could become a detriment
- Default sort by number of employees

Shocking Exposé #1

Only a few companies are doing systematic primary research on private companies in the US.



- Owned by Bureau Van Dijk (Belgium) which is now a subsidiary of Moody's Analytics
- Purchase US Private company data from Cortera
 - Credit info, finance details, news, trends
 - Executive data purchased from directories and supplemented with annual reports
- European and Asian data collected from tax and regulatory entities

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Enter a company name or BvD ID number



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Search Saved searches Favourites History

Grouped view Alphabetical List Find a criterion Enter a search criterion

- Company name
- Identification numbers ▶
- Status
- Legal form ▶
- Year of incorporation
- Location ▶
- Contact information ▶
- Industry ▶
- Intellectual property ▶
- Directors & managers ▶
- Auditors, bankers & other advisors
- Ownership data ▶
- Financial data ▶
- Number of employees
- Global ratios
- National scores ▶
- Accounts type & availability ▶
- Stock data ▶
- Earnings estimates & brokers recommendations ▶
- Mergers & acquisitions ▶
- Category of companies ▶
- Updated reports ▶
- Custom data ▶
- All companies

Default home page

Hide

Go to the list of results

Search

- New search
- Modify current search
- Batch search

Analysis

- Segmentation
- Peer analysis
- Aggregation
- Statistical distribution
- Concentration analysis
- Linear regression
- SME analysis

Mailing

- Mailing

Hide



Things I (sort of) like

- Great global coverage
- Data sources are reliable
- Query tool is powerful
- Great for building and downloading lists

Things I (sort of) don't like

- Interface can be challenging
- Getting a dataset of value might take several iterations
- Price might be an obstacle



- Founded in 2011
- Collect data in-house
 - Technology-assisted data gathering
 - Crawl regulatory filings, industry-specific publications, news, and more
 - Use algorithms and humans to refine and validate
- Focus on financial data for major private companies

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Private Companies

Investors

VC Fundings

M&A Deals

PE Deals

Resources

Knowledge Bank

Research Blog

2017 PrivCo Media, LLC

Joel Scheuher has FULL ACCESS

Private Company Advanced Search

Tip: Select multiple search options while holding the Control (Windows) or Command (Mac) key and clicking the desired selection.

Reset

Search

Location and Industry Criteria

Choose Region/Location

Worldwide

United States

Alabama

Alaska

Arizona

Arkansas

California

Or enter a location (US, CAN, UK):

 Within 25 miles ▾

Choose Industries

 Agriculture, Fishing, Forestry & Hunting

 Clean Energy Technology

 Construction & Real Estate

 Consumer Products

 Energy & Utilities (Traditional)

 Financial

 Healthcare

 Hospitality & Leisure

Clear

Type Industry Keyword(s) or Phrase (and Hit Enter)

Enter SIC/NAICS codes separated by a comma:

 SIC ▾

Revenue Criteria



Things I (sort of) like

- Excellent data source for medium and large companies
- Query tool is intuitive and powerful
- Have own classification system to capture new technologies

Things I (sort of) don't like

- Not good for small private company research
- US Focus
- Does not focus on executives
- Price may be an obstacle

S&P Global
Market Intelligence

- S&P Capital IQ formed in 2001, eventually merging with McGraw Hill financial and SNL Financial to become S&P Global Market Intelligence (2016)
- Added analytics and proprietary research from millions of sources
- Offices in US, UK, and Hong Kong
- “Distribute” their data to several other products (ie Mergent and Bloomberg)

S&P Global Market Intelligence

NetAdvantage

Search Companies, People, Funds, and More...



Home Companies Research Screening Markets Industry Survey Bond Guide Outlook S&P 500 Index Charting

Search Profiles

Company Intelligence
Filings and Annual Reports
Quick Screens
Research Reports

Search Profiles

Filings and Annual Reports Investment Research Screening and Analytics Chart Builder

Search ...

Search

Tips

Things I (sort of) like

- Big company with lots of resources
- Long-time experience
- Brand recognition
- They name sources when applicable (ex. DOL form 5500)

Things I (sort of) don't like

- Price might be an obstacle
- Strong brand could become a detriment
- I can't keep up with their many names and branding

Case #1

Company Profile

Swagelok Company

Swagelok Company Corporate Overview

Location 29500 Solon Rd Solon, OH, 44139-3474 Cuyahoga County United States	Sales USD(mil): → 1,114.8 Assets USD(mil): 61.1 Employees: → 3,000 D-U-N-S® 00-418-5906 Number: KeyIDSM: 227612 Industry: Miscellaneous Fabricated Products	Incorporation Date: 1947 Company Type: Private Parent Quoted Status: Not Quoted President Human Resources Services, Swagelok Biopharm Services, President: Michael Sullivan
Tel: 440-248-4600 Fax: 440-467-5000 www.swagelok.com		

orbis Company information across the globe

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Companies Contacts News M&A deals Industry resea

Enter a company name or BvD ID number

Home > List > Report (Standard report)

1 of 224

SWAGELOK CO

SOLON, OH 44139-3449, United States of America
Headquarters/parent
This company is the GUO of the Corporate Group

Size & group information

BvD major sector	Machinery, equipment
Category of the company	Very large company
Operating revenue (2017)	750,000,000 USD
Number of employees (2017)	3,500

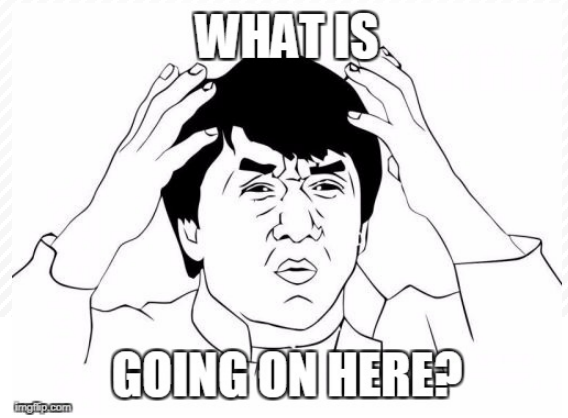
Business Demographics referenceUSA Collapse

Location Employees	600	Location Sales Volume	Not Available
Corporate Employees	4,800	Corporate Sales Volume	\$1,800,000,000
Type of Business	Private	Location Type	Headquarter
Affiliated Records	79	Affiliated Locations	79

Financial Information (Currency: Reported Currency, in mm)

Total Revenue	-
Gross Profit	-
Net Income	-
U.S. Number of Employees 2015	→ 4,095

* Hover over data point numbers for date and source.



Swagelok Comp

To ensure that you're viewing PrivCo's comp

CHARTS, FINANCIALS, & STA

Income Statement	2016
Revenues	\$2,000 MM
Employees	2015
Total Employees	8,099

Shocking Exposé #2

Revenue and Employee Figures

S

W

A

G

Revenue and Employee Figures

Somehow

Weighted

Algorithmic

Guestimates

M&As

Private Equity

Venture Capital

Investopedia Definitions

- **Venture capital** is financing that investors provide to startup companies and small businesses that are believed to have long-term growth potential. Venture capital generally comes from well-off investors, investment banks and any other financial institutions.
- **Private equity** is capital that is not noted on a public exchange. Private equity is composed of funds and investors that directly invest in private companies, or that engage in buyouts of public companies, resulting in the delisting of public equity.

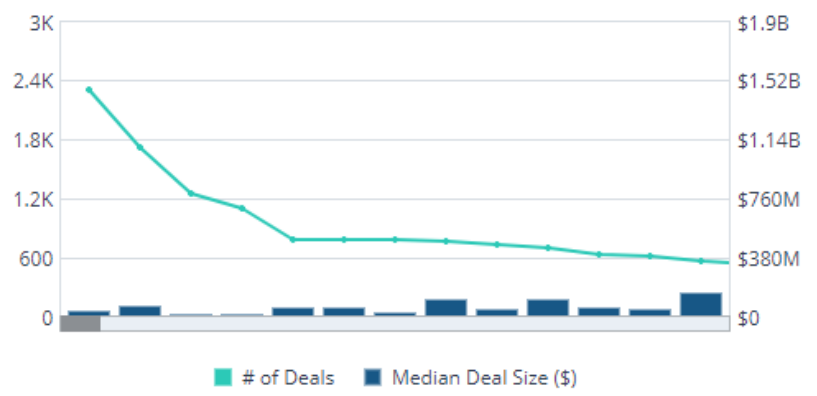


- Founded in 2007 by previous founder of VentureSource (Dow Jones)
- Acquired by Morningstar in Nov 2016
- Collect data in-house
 - 2-step process
 - Secondary: web crawlers & SEC documents
 - Primary: quarterly surveys, sometimes phone and email
 - C-level executive data collected through press releases, websites, other sources

Dashboard

Add widgets

DEALS BY INDUSTRY



RECENT DEALS

Company	Type	Date
Barrington Strategic Wealth Manag...	Merger/Acquisition	13-Oct-2017
Beauty Bakerie Cosmetics Brand	Seed Round	13-Oct-2017
Biom'Up	IPO	13-Oct-2017
CarGurus	IPO	13-Oct-2017
Chaayos	Early Stage VC	13-Oct-2017

[View All \(21,973\)](#)

NEWS CURATED FOR YOU

Family walk the walk after cancer battle, Seahawks visit - Sun, 15 Oct 2017 PST 1m

In his 14 years, Ayden Mills has endured more major health issues than most adults ever face.

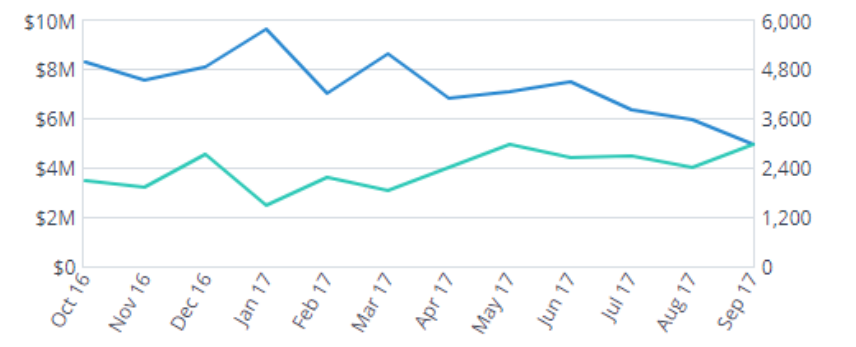
The Spokesman-Review | 15-Oct-2017

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The Eurozone's Challenge : Don't Waste the Recovery 1m

By Simon Nixon The International Monetary Fund had a clear message for economic policy makers gathered in Washington for its annual meetings last week: don't waste a recovery. The global...

CLOSED DEALS





Things I (sort of) like

- Lots of value-add to the company profiles
- Interface is intuitive
- Lots of deal tracking charts, graphs, etc.
- Morningstar content is being added to platform

Things I (sort of) don't like

- Data is updated when they discover something
- Price might be an obstacle
- Not sure what recent acquisition means long-term



- Owned by Bureau Van Dijk (Belgium) which is now a subsidiary of Moody's Analytics
- Data collected in-house
 - Stock news, press releases, web crawlers, league tables put out by investment banks
 - Surveys and voluntary submissions by deal makers and law firms who complete the deals
 - Teams in UK and Singapore collecting international data

Type in search terms...

[Home](#) > [Advanced search \(All deals\)](#)

Grouped view | Alphabetical List | Find a criterion

- Deal
- Company name
- Identification numbers ▶
- Company type & status ▶
- Deal types & methods of payment ▶
- Type of deal opportunity
- Stake ▶
- Rumours
- Deals with Zephyr Editorial News
- Deal status ▶
- Time period
- Geography ▶

- Industry ▶
- Text search
- Deal values
- Company financials ▶
- Deal multiples ▶
- Stock data ▶
- Deal securities information ▶
- Ownership data ▶
- Deal regulatory bodies ▶
- Deals with multiple parties
- Deal advisors ▶
- Custom data ▶
- All deals ▶

Default search page

[Go to list of deals](#)

[Go to summary records](#)

Search

[New search](#)

[Modify current search](#)

[Batch search](#)

Analysis

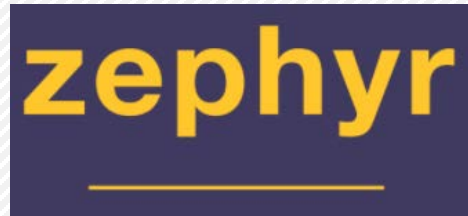
[Volume and value tables](#)

[Advisor league tables](#)

[Company league tables](#)

[Deal multiples summary](#)

[Analysis of deal financials](#)



Things I (sort of) like

- Global coverage
- No threshold on minimum deal amount
- Search is powerful
- Work with law firms to understand deal structures

Things I (sort of) don't like

- Interface can be challenging
- Getting dataset of value might take several iterations
- Price might be an obstacle

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Venture Capital Funding Search

(Includes investments into private companies by venture capital firms, angel investors, startup incubators, etc.)

Tip: Select multiple search options while holding the Control (Windows) or Command (Mac) key and clicking the desired selection.

Reset

Search

Search Type

 Search by Funding Round Size: Search by Total Funding Raised:

\$ Min MM

\$ Max MM

or choose a size/range from the list below:

- Any
- < \$1 MM
- \$1 MM - \$10 MM
- \$10 MM - \$25 MM
- > \$25 MM

and/or Round/Transaction Date

From

To

Custom Date Range: ▾

  Include Rounds of Unspecified Size



Things I (sort of) like

- Excellent data source for medium and large companies
- Query tool is intuitive and powerful
- Own classification system to capture new technologies

Things I (sort of) don't like

- Not applicable for small private company research
- US focused
- Does not focus on executives

Case #2

Private Equity & VC Deals

OnCore Golf Technology

Deal #4: Early Stage VC, \$0.14M, Completed; 24-Aug-2014

VC Round	2nd Round	Raised to Date ⓘ	\$0.39M ** ←
Deal Types	Early Stage VC	Total Invested Equity	\$0.14M
Deal Amount	\$0.14M	Total Invested Capital	\$0.14M
Deal Status	Completed	CEO/Lead MGT	Keith Blakely in A
Deal Date	24-Aug-2014	Site	Buffalo, NY
Financing Status	Venture Capital-Backed	Business Status	Startup
Financing Source	Venture Capital		

Deal Synopsis

The company raised \$140,000 of venture funding from The Angel Capital Group and other undisclosed investors on August 24, 2014.



* Not necessarily a summation of individual debt figures

** Does not include grant funding

E Estimated

Deal Details

1 Investor - The Angel Capital Group (Rachael Qualls)

#	Investor Name	Lead/Sole	Comments
1.	The Angel Capital Group	Yes	Lead Partner: Rachael Qualls in A Form of Payment: Cash

Board Members & Observers (3)

Current Board Members (3)

Name	Title	Representing	Role	Since	Contact
Keith Blakely	Co-Founder & Chairman	OnCore Golf Technology	Co-Founder & Chairman	Jan 2011	Phone Email in A
Mark Zogaria	Chief Financial Officer	Z80 Labs	Board Member	Mar 2015	Phone Email in A
Peter Grum	Board Member	OnCore Golf Technology	Board Member		Phone Email in A

Deal History (6)

#	Deal Type	Date	Amount	Raised to Date ⓘ	Pre-Val	Post-Val	Status	Stage
6	Later Stage VC	15-Mar-2016	\$0.53M	\$2.81M			Completed	Generating Revenue
5	Later Stage VC (Series AA)	12-Mar-2015	\$1.60M	\$2.29M			Completed	Generating Revenue
4	Early Stage VC	24-Aug-2014	\$0.14M	\$0.39M			Completed	Startup
3	Seed Round	27-Nov-2012	\$0.25M	\$0.25M			Completed	Startup
2	Angel (individual)	13-Sep-2012					Completed	Startup
1	Accelerator/Incubator						Completed	Startup

Pre-deal target financials & multiples

ONCORE GOLF TECHNOLOGY INC.

There is no financial information for this company

Deal stock prices

There is no stock price information for this deal.

Deal comments & rationale

Comments On 17/08/14 it was announced that OnCore Golf Technology Inc., a Buffalo, US-based golf ball manufacturer, has secured second round of funding from The Angel Capital Group. No other details were disclosed.

Pre-deal target financials & multiples

ONCORE GOLF TECHNOLOGY INC.

There is no financial information for this company

Deal stock prices

There is no stock price information for this deal.

Deal comments & rationale

Comments On 16-05-2014 it was announced that OnCore Golf Technology Inc., the BUFFALO, NEW YORK-based company, has raised USD 0.14 million in a round of funding. No further details were released

OnCore Golf Receives Equity Funding From Angel Capital Group

Date	Company	Series	PrivCo
August 2014	OnCore Golf	Equity Funding	
Round Details			
Investment Type		Equity	
Company Age At Funding			
Investor	Investor Type	Investment	Stake Acquired
Angel Capital Group	Angel Investor Group		

Deals/rounds reported

PitchBook

6 Deals = \$2.81M

zephyr

1 Deal = \$.14M

PrivCo

3 Deals = \$2.2M

Shocking Exposé #3

You are only going to find what
the company is required or
chooses to release

- Unless it does so by accident
- Unless it gets sued

Case #3

Executive Profile

Arthur F Anton

Chairman and CEO, Swagelok Company



Art Anton • 3rd

CEO at Swagelok

Swagelok • Case Western Reserve University - Weatherhead School of Management

Cleveland/Akron, Ohio Area • 500+

Send InMail

Experience



CEO
Swagelok

Oct 2012 – Present • 5 yrs 1 mo



Partner
Ernst & Young

Jan 1980 – Aug 1998 • 18 yrs 8 mos

Education



Case Western Reserve University - Weatherhead School of Management
Master of Business Administration (M.B.A.)

\$139/Year - Unlimited CPE
2-Year Program- Fast, easy CPE
courses in accounting, tax - instant
certif



Transform Your Business
Proven methods from a
Turnaround Expert to inspire
great performance.

People Also Viewed



Jessica Hiner • 3rd
Regional Director



Anthony De Luca • 3rd
Director of Sales & Marketing at
Swagelok Northern California



Andrew Curtiss • 3rd
Director, Human Resources and HRIS at
Swagelok



Connor Herr • 3rd
Marketing Director




Christine Kemmerling • 3rd
Director, Customer Service at Swagelok





Thomas Lozick • 3rd
Executive Vice President at Capital
Valve & Fitting Company


MS in Entrepreneurship - Fuel Your Entrepreneurial M


Showing 3 results

 **Philip Carino** • 3rd
General Counsel at Swagelok
Cleveland/Akron, Ohio Area

 **Adam Cornett** • 3rd
Legal Counsel at Swagelok
Cleveland/Akron, Ohio Area
Current: Legal Counsel at Swagelok

 **Adrienne Stemen** • 3rd
Employment and Compliance Counsel
Cleveland/Akron, Ohio Area
Current: Employment and Compliance Counsel at Swagelok Company

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Own Opportunities

Keywords ^

First name

Last name

Title
 ←

Company

School

Connections of v

Locations v

Current companies ^

Swagelok ←

Parker Hannifin

A. Schulman, Inc.

+ Add

Past companies ^

GE

Roetzel & Andress

Calfee, Halter & Griswold LLP

McDonald Hopkins LLC

Taft Stettinius & Hollister LLP

Forest City names Swagelok CEO Arthur Anton to its board



By Michelle Jarboe, The Plain Dealer

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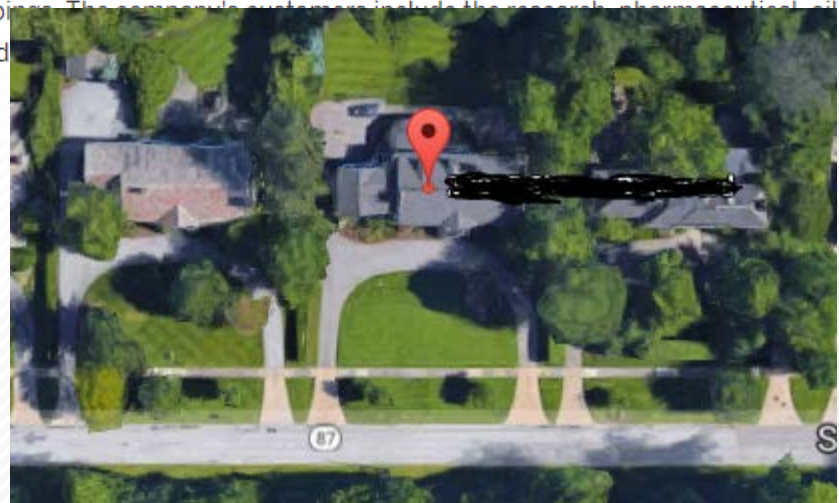
on October 01, 2010 at 10:04 AM, updated October 01, 2010 at 10:15 AM

comments

CLEVELAND, Ohio -- [Forest City Enterprises Inc.](#) is adding the president and chief executive officer of [Swagelok Co.](#), a manufacturer based in Solon, to its board.

The real estate company, based in Cleveland, said Arthur Anton has accepted the appointment, which starts today. Anton will stand for election at Forest City's annual meeting of shareholders in June.

Swagelok, a privately-held company with revenues of approximately \$1.3 billion designs and makes components for fluid and gas systems, connectors, valves and tubing. The company's customers include the research pharmaceutical, oil, gas and



2016 Tax Bill Summary

[PRINT THIS PAGE](#)

PARCEL ID 734-19-011 YEAR 2016 (pay in 2017) ▼
 PRIMARY OWNERS ANTON, [REDACTED]
 SECONDARY OWNERS [REDACTED]
 PROPERTY ADDRESS [REDACTED] Shaker Hts, OH 44122
 TAX BILL ANTON, [REDACTED]
 MAILING ADDRESS [REDACTED] Shaker Hts, OH 44122

ASSESSED VALUES	MARKET VALUES	FLAGS
LAND VALUE 34,650	LAND VALUE 99,000	OWN OCCUPANCY CRD N
BUILDING VALUE 224,350	BUILDING VALUE 641,000	HOMESTEAD N
TOTAL VALUE 259,000	TOTAL VALUE 740,000	FORECLOSURE N
HOMESTEAD VALUE 0		CERT. PEND. N
		CERT. SOLD N
		PAYMENT PLAN N

FULL YEAR CHARGE AMOUNTS	RATES	EASY PAY
GROSS TAX 57,384.04	FULL RATE 221.56	
LESS 920 RED -23,949.98	920 RED. RATE .417383	
SUB TOTAL 33,434.06	EFFECTIVE RATE 129.08902	PMT. TO DATE 0.00
NON-BUSINESS CREDIT -3,027.36		ACCOUNT
OWNER OCCUPANCY CREDIT -0.00		
HOMESTEAD RED. AMOUNT -0.00		
FULL YEAR NET TAXES 30,406.70		
TOTAL ASSESSMENTS 267.84		
SANITARY ENGINEER 0.00		
FULL YEAR CURRENT TAX 30,674.54		

TOTAL CHARGES	TOTAL PAYMENTS	FULL YEAR BALANCE
TAX YEAR 2016/PAY 2017 30,674.54	30,674.54	0.00

2016 (pay in 2017) CHARGE AND PAYMENT DETAIL

TAX SET	CHARGE TYPE	CHARGES	PAYMENTS	BALANCE
Shaker Hts.	1st half tax	15,203.35	15,203.35	0.00
	1ST HALF BALANCE	15,203.35	15,203.35	0.00
	2nd half tax	15,203.35	15,203.35	0.00
M267561-Tree Maintenance	1st half tax	75.40	75.40	0.00
	1st half SPA fee	0.75	0.75	0.00
	1ST HALF BALANCE	76.15	76.15	0.00
	2nd half SPA fee	0.75	0.75	0.00
	2nd half tax	75.40	75.40	0.00
M207200-Street Lites	1st half tax	57.20	57.20	0.00
	1st half SPA fee	0.57	0.57	0.00
	1ST HALF BALANCE	57.77	57.77	0.00
	2nd half tax	57.20	57.20	0.00
	2nd half SPA fee	0.57	0.57	0.00
TOTAL BALANCE		30,674.54	30,674.54	0.00





Sherwin-Williams Co SHW | Morningstar Rating

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[Key Executives](#)
[Board of Directors](#)

Board of Directors > Arthur F. Anton

Arthur F. Anton, Independent Director

[Profile](#)
[Connections](#)

Biography

Arthur F. Anton has served as President and Chief Executive Officer of Swagelok Company (manufacturer and provider of fluid system products and services) since January 2004. Mr. Anton served as President and Chief Operating Officer of Swagelok from January 2001 to January 2004, Executive Vice President of Swagelok from July 2000 to January 2001, and Chief Financial Officer of Swagelok from August 1998 to July 2000. Mr. Anton is also a Director of Forest City Realty Trust, Inc., Olympic Steel, Inc. and University Hospitals Health System.

Mr. **Art Anton** and Mrs. **Carol Anton** established The Arthur F. and Carol M. Anton Scholarship Fund for the purpose of attracting highly-qualified students from ethnically underrepresented groups to The University of Akron to study engineering. A student

Source: University of Akron, College of Engineering.

<https://www.uakron.edu/engineering/support-the-college/anton-scholars.dot>

Result Name	S&P Global Market Intelligence	Type
Anton, Arthur F. (Swagelok Inc.)		Professional (Current Pro) (Current Board)
Anton, Arthur F. (University Hospitals Health System, Inc.)		Professional (Current Board)
Anton, Arthur F. (Team NEO)		Professional (Current Board)
Anton, Arthur F. (Forest City Realty Trust, Inc)		Professional (Current Board)
Anton, Arthur F. (The Sherwin-Williams Company)		Professional (Current Board)
Anton, Arthur F. (Olympic Steel, Inc.)		Professional (Current Board)
Anton, Arthur F. (MCM Capital Partners)		Professional (Current Board)

GuideStar People Search

People

PERSONAL DETAILS

RESPONSIBILITY

Select role

SALARY RANGE [Reset](#)



ORGANIZATION GEOGRAPHY

STATE

All states

ZIP CODE

Enter a zip code

Radius

METRO STATISTICAL AREA (MSA)

All MSAs

CITY

Enter a city

All cities

4 results found

Arthur F Anton

Director

UNIVERSITY HOSPITALS HEALTH SYSTEM INC
(aka GROUP RETURN)
Shaker Hts, Ohio 44122

Responsibility:	Independent Trustee
Compensation:	N/A
Compensation from related orgs:	N/A
Other Compensation:	N/A
Source & Fiscal Year:	Form 990 2013

ARTHUR F ANTON

VICE PRESIDENT

PEPPER PIKE CLUB CO
Cleveland, Ohio 44124

Responsibility:	Independent Trustee Officer
Compensation:	N/A
Compensation from related orgs:	N/A
Other Compensation:	N/A
Source & Fiscal Year:	Form 990 2015

UHHS - Arthur F Anton

Director

UNIVERSITY HOSPITALS HEALTH SYSTEM INC
(aka GROUP RETURN)
Shaker Hts, Ohio 44122

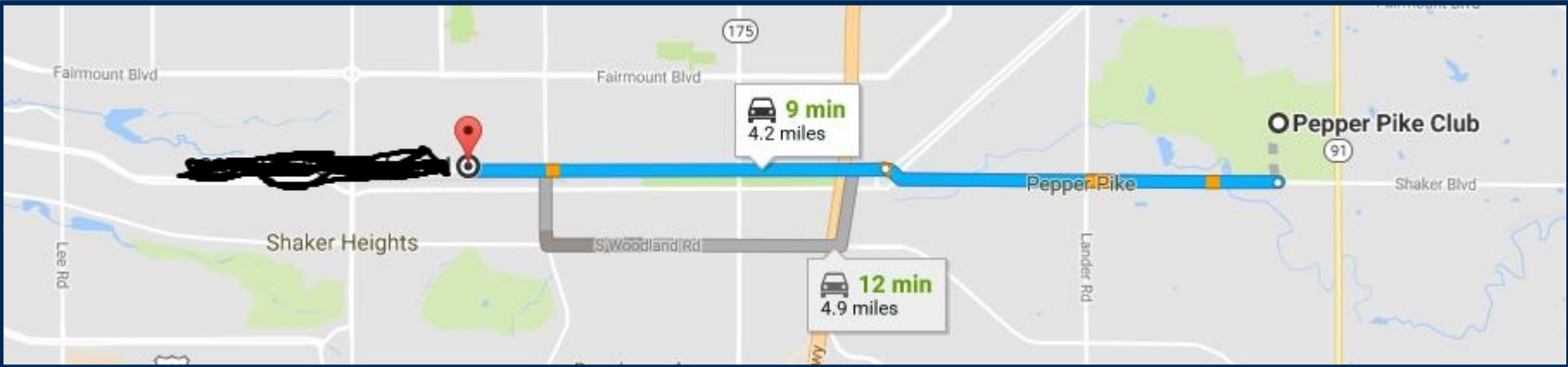
Responsibility:	Independent Trustee
Compensation:	N/A
Compensation from related orgs:	N/A
Other Compensation:	N/A
Source & Fiscal Year:	Form 990 2015

ARTHUR F ANTON

BOARD MEMBER

MANUFACTURING ADVOCACY & GROWTH NETWORK
INC
Cleveland, Ohio 44114

Responsibility:	Independent Trustee
Compensation:	N/A
Compensation from related orgs:	N/A
Other Compensation:	N/A
Source & Fiscal Year:	Form 990 2011



[Search Grantmakers](#)
[Search Grants](#)
[Search Companies](#)
[Search 990s](#)
[Pathways](#)
[Power Search](#)

Search Form > Search Results

Your Search

Trustees, Officers, and Donors:
"Arthur F. Anton" OR "Athur F Anton"

Filter Your Results

Include Government Grantmakers

Results: 1-2 of 2

[NEW SEARCH](#)
[MODIFY SEARCH](#)

[Print/Save](#)
[Email](#)
[Export List](#)

	Grantmaker Name	City, State / Country	Total Assets	Total Giving
<input type="checkbox"/>	Lennon Charitable Trust, Fred A., The	Cleveland, OH	\$74,370,793	\$3,468,000
<input type="checkbox"/>	University Hospitals Health System, Inc.	Cleveland, OH	N/A	N/A







Shocking Exposé #4

Executives (and everyone else)
have some footprints that can be
tracked

Other Sources to Consider

Directories	Company Profiles
 <p>Ward's Business Directory of U.S. Private and Public Companies</p>  <p>crunchbase</p>	 <p>EMIS A Euromoney Institutional Investor company</p>  <p>GALE BUSINESS INSIGHTS: GLOBAL</p>

Other Sources to Consider

PE/ VC / M&A	Non Profit
 <p>S&P Global Market Intelligence</p>  <p>Monitor Suite</p>  <p>DOW JONES VENTURESOURCE</p>  <p>VentureXpert</p>	 <p>GUIDESTAR</p>  <p>FOUNDATION DIRECTORY ONLINE a service of Foundation Center</p>



- Ross, Celia (2012). *Making Sense of Business Reference: A Guide for Librarians and Research Professionals*. American Library Association, ISBN: 978-0838910849. <https://tinyurl.com/yb49aywc>
- Brown, Scott, Oracle Corporation. *How to Research Corporate Structure for Non-Public Companies*, (2017 Sept 14). SLA Competitive Intelligence Webinar. https://www.youtube.com/watch?v=bljY_P1Lxcc

MAALL, LLAW, MichALL, MALL, and CALL 2017 Joint Annual Meeting

Better Together

Exposing the Private Parts: Uncovering Information about Private Companies

Joel Scheuher
Business Librarian
jscheuhe@umich.edu
734-647-0469

