

## Goals

- "Hit and run" operation
- Identify target groups (communities)

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- Identify "message"
- Suggest mechanisms

## **Some Possible Approaches**

"Traditional" Community Outreach

- UM visits to communities
- coordinated blitz
- Q: followup???
- "Marketing" Outreach
  - Media (print and electronic)

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- WUOM, WFUM

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## **Nontraditional Approaches**

- Alumni Leadership Networks
- Private Sector Leadership Networks
- "Marketing/Advertising" approaches

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- "PAC"-type Networks
- "Extension Service" models

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