

› Critical Questions

Q.

Before I began designing for Harlem, I had to ask myself critical questions regarding the city and its identity within the greater municipality of New York.

A.

The Answers became the basis of my driving force to close the perception gap between Harlem and the rest of Manhattan by developing a plan to make it fit into the grand spirit of one of the greatest cities of the world.

How exactly are neighborhoods characterized?

How does Harlem compare to the rest of Manhattan's neighborhoods?

What is it about Harlem that makes it unique?

What will attract people to this area?

What message do I want to convey?

Why is this important?

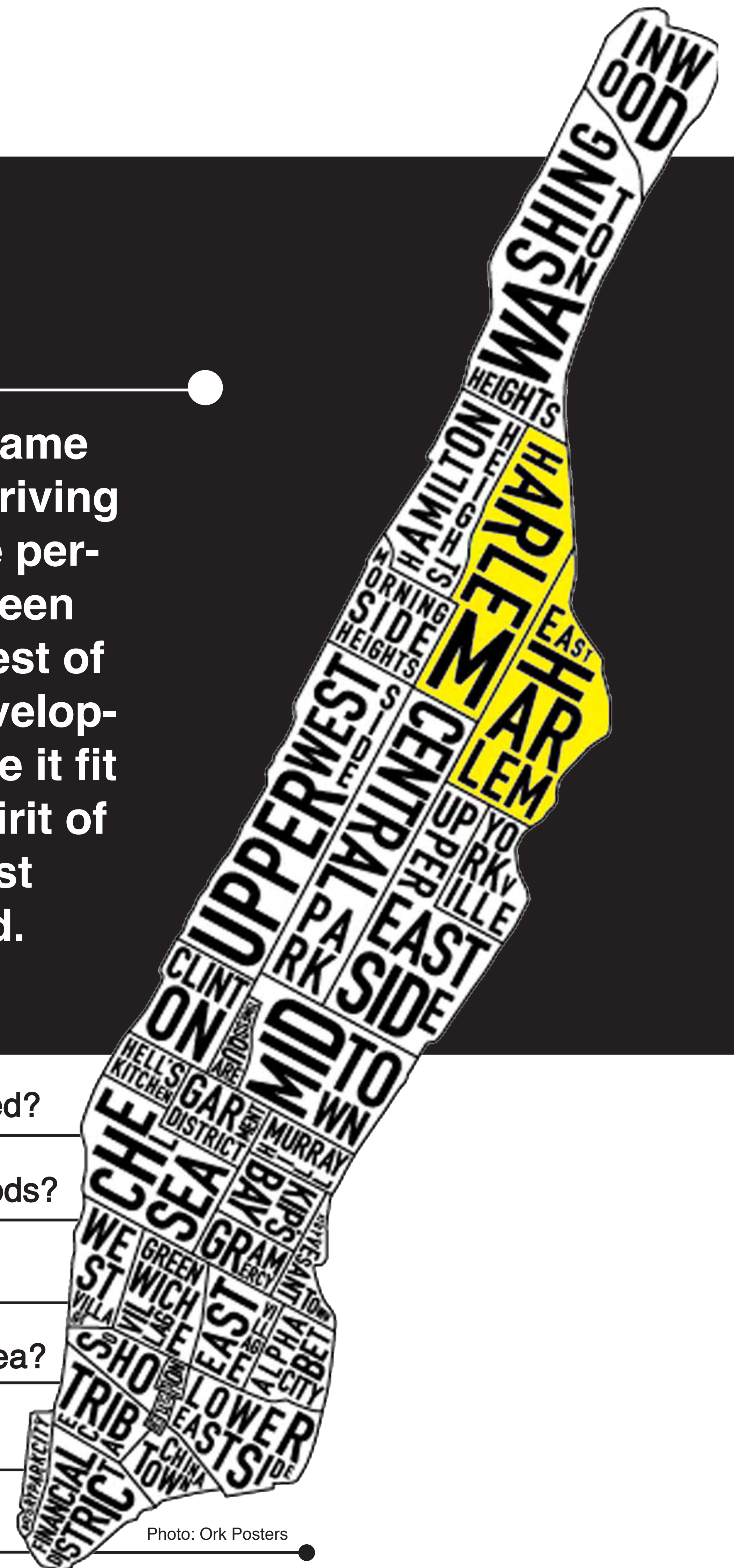


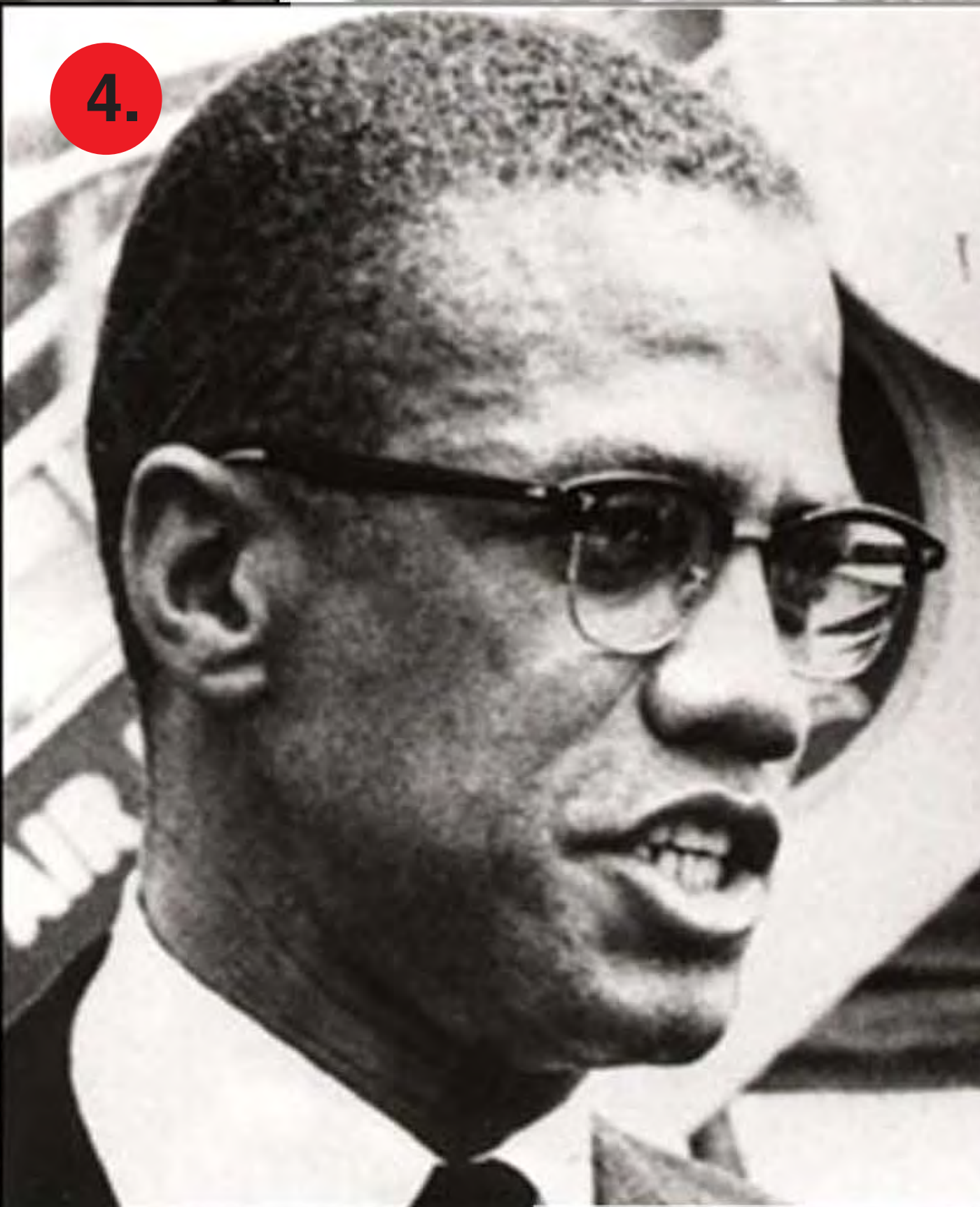
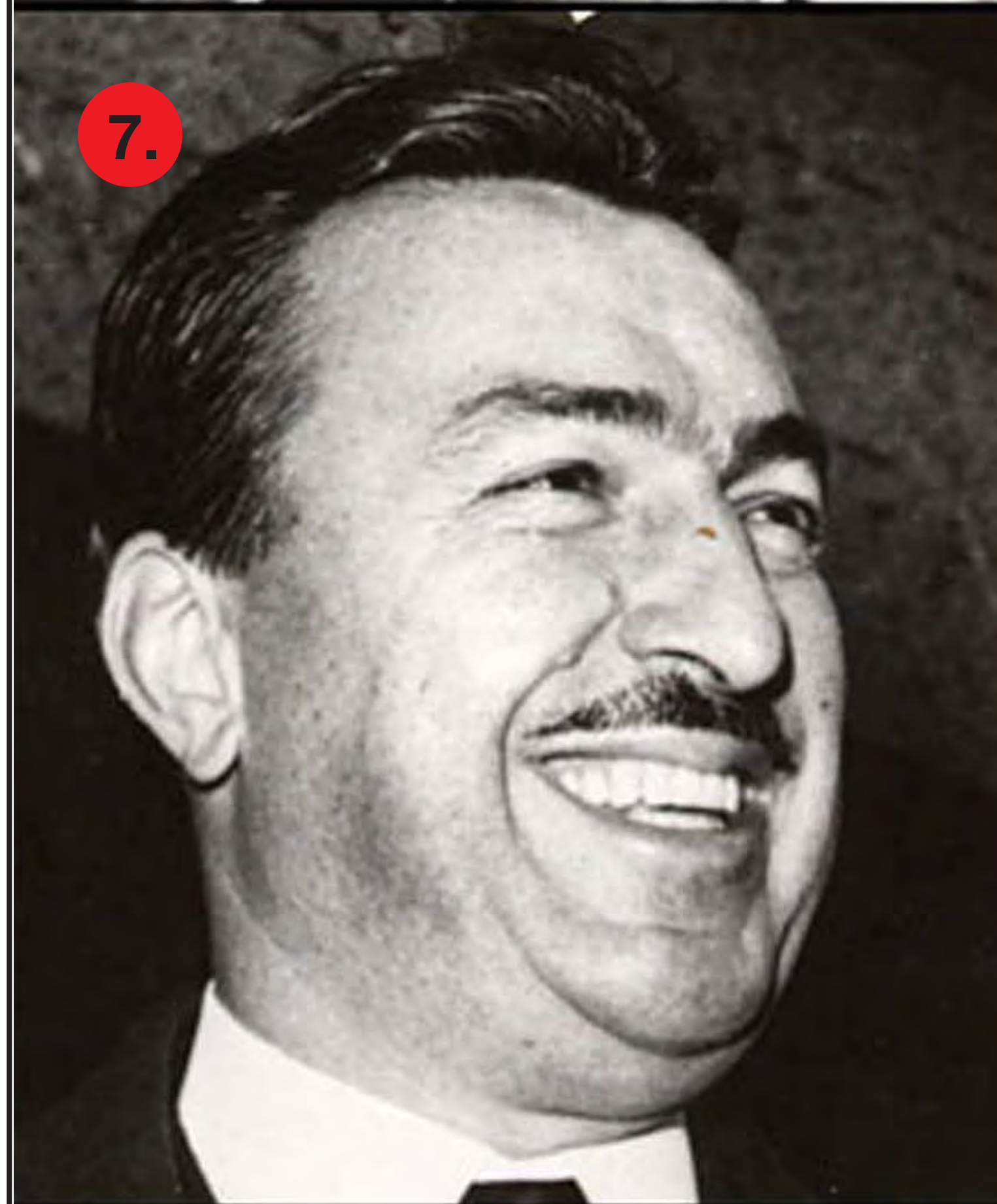
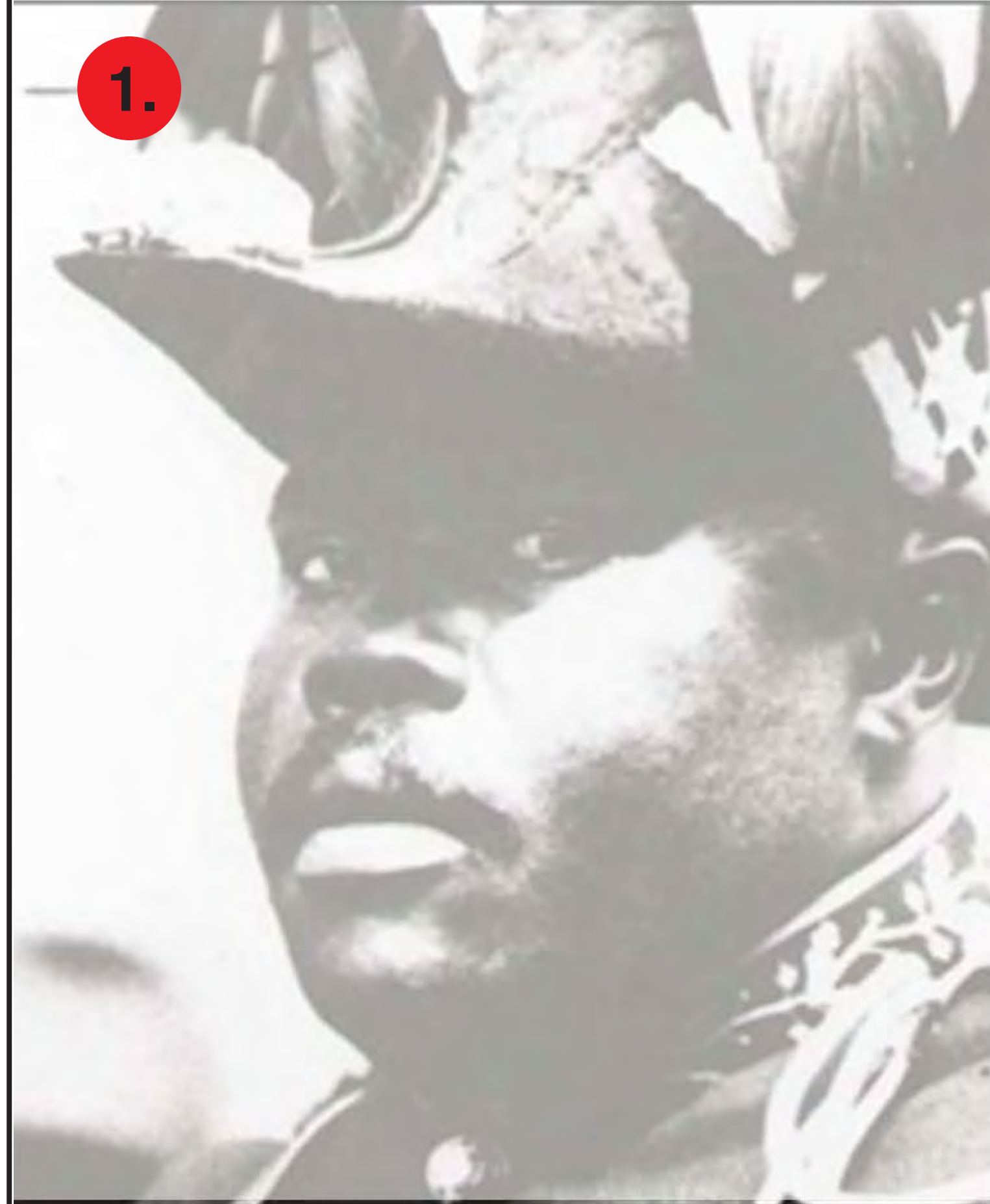
Photo: Ork Posters

➤ Touring the Past

History repeats itself

Several years ago, NY Magazine posted an online article “Harlem: A History in Pictures,” that prompted users to “Tour Harlem’s Past” and featured a large collection of pictures outlining several important figures, places, and events. Some of the history featured included profiles of M&M Smith, Joe Louis, Ella Fitzgerald, Marcus Garvey, Malcolm X, James Baldwin, Jesse Jackson, and Al Sharpton while it also included descriptions of famous places such as the Apollo Theater and the Cotton Club. When I attempted to research Harlem’s present offerings, some of the places mentioned in NY Magazine still existed but the present structures and people didn’t have the same level of fame or respect as the figures from the Harlem Renaissance.

When I attempted to research Harlem’s present offerings, some of the places mentioned in NY Magazine still existed but the present structures and people didn’t have the same level of fame or respect as the figures from the Harlem Renaissance. It became apparent that the stance I had to take on developing a brand identity for Harlem would be a reflection on its past wonders in order to revive the spirit that once characterized Harlem as the Mecca of New York’s arts and entertainment.



1. Marcus Garvey

2. Miles Baldwin

3. 125th Street

4. Malcolm X

5. Harlem Riots

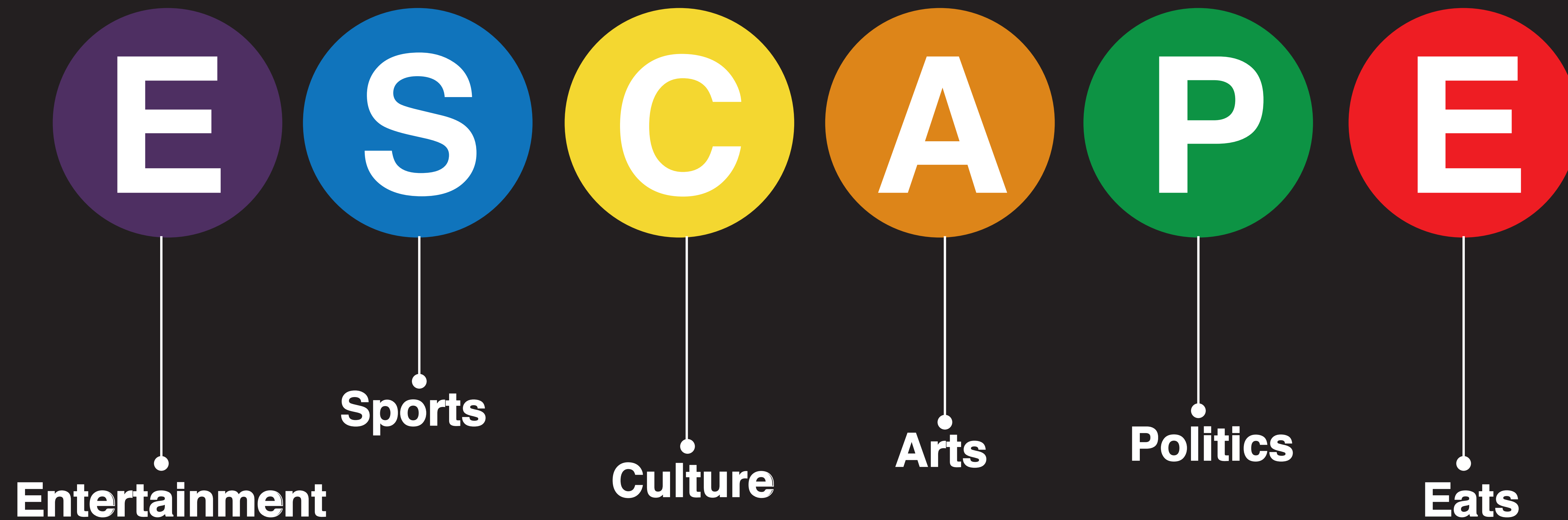
6. M & M Smith

7. Adam Clayton

8. Ella Fitzgerald

9. Joe Louis

› Developing an Identity



As I continued to research the history of Harlem, I noticed distinct groups of substance (politicians, artists, entertainers, athletes) beginning to form. When put together, the groups formed the acronym ESCAPE - comprised of the words entertainment, sports, culture, arts, politics, and eats. The development of the word ESCAPE helped me create the brand driver for the city - the Harlem Escape - that doubles as a tagline meant to bring people into the neighborhood and a way to categorize the special areas of culture that make Harlem a desirable destination brand.

To turn The Harlem Escape into a recognizable logo for the city, I looked to existing iconography in Manhattan - specifically the subway system - because one of my goals is to bring tourists into Harlem. I mirrored the iconic colorful circles stamped with an uppercase Helvetica number of letters to form the image ESCAPE while using a variety of typefaces to create the word Harlem, inspired by the multifariousness of the city. Color plays a role in helping to separate each letter of the ESCAPE acronym into its own category which is not only definitive by subject, but also by visual representation.

The answers to the critical questions I raised before became the stimulus for the exposition of the campaign. The message that I convey is not only a historical tribute but also a statement about identity. Like the rest of Manhattan's neighborhoods, Harlem is just one part of the puzzle that uses the same subways, same taxis, the same parks, etc. as other New York neighborhoods...its geographic location, demographics, architecture, and cultural events are what make it unique. Instead of trying to change Harlem's individual customs I see the campaign as a way to gain attention and prompt New Yorkers to take the same subways they're already accustomed to and "escape" to Harlem where they would find a graphic representation of the history and culture that makes the area unique.

➤ Learning from Others



I looked to past examples of destination branding for inspiration as to how I would visually apply the theme of The Harlem Escape. Landor Associates, a creative and design consultancy was one of my biggest sources of stimulation. I took special note of their case study on Melbourne, Australia, which was an attempt to create a destination brand that would provide the city with a unified image. Landor was presented with the problem of how to overcome political complexities and unite the people despite a wide range of government entities in the capital city of the state of Victoria. Their solution was to create a bold M logo that was easily recognizable and multifaceted like the city, with the hopes of emphasizing the area's diversity. They applied the logo to building facades, publications, maps, etc. Landor's case studies helped me brainstorm possible applications of my visual creations but the next step I needed to take would be how to successfully do this in New York City.



From personal experience I was familiar with the Flatiron / 23rd Street Bid which was the neighborhood's campaign and partnership to clean up the area. To do so, the area of Flatiron developed a recognizable logo, flags, banners, marquees, kiosks, etc. to help encourage the people of the neighborhood to keep it clean. Their campaign was clean, simple, but recognizable – all elements that would be crucial in ensuring the success of my Harlem Escape campaign despite the busy and fast paced nature of Manhattan.

Street banners samples from the Flatiron District

Application of the logo used to promote city-wide contributions to increase sanitation

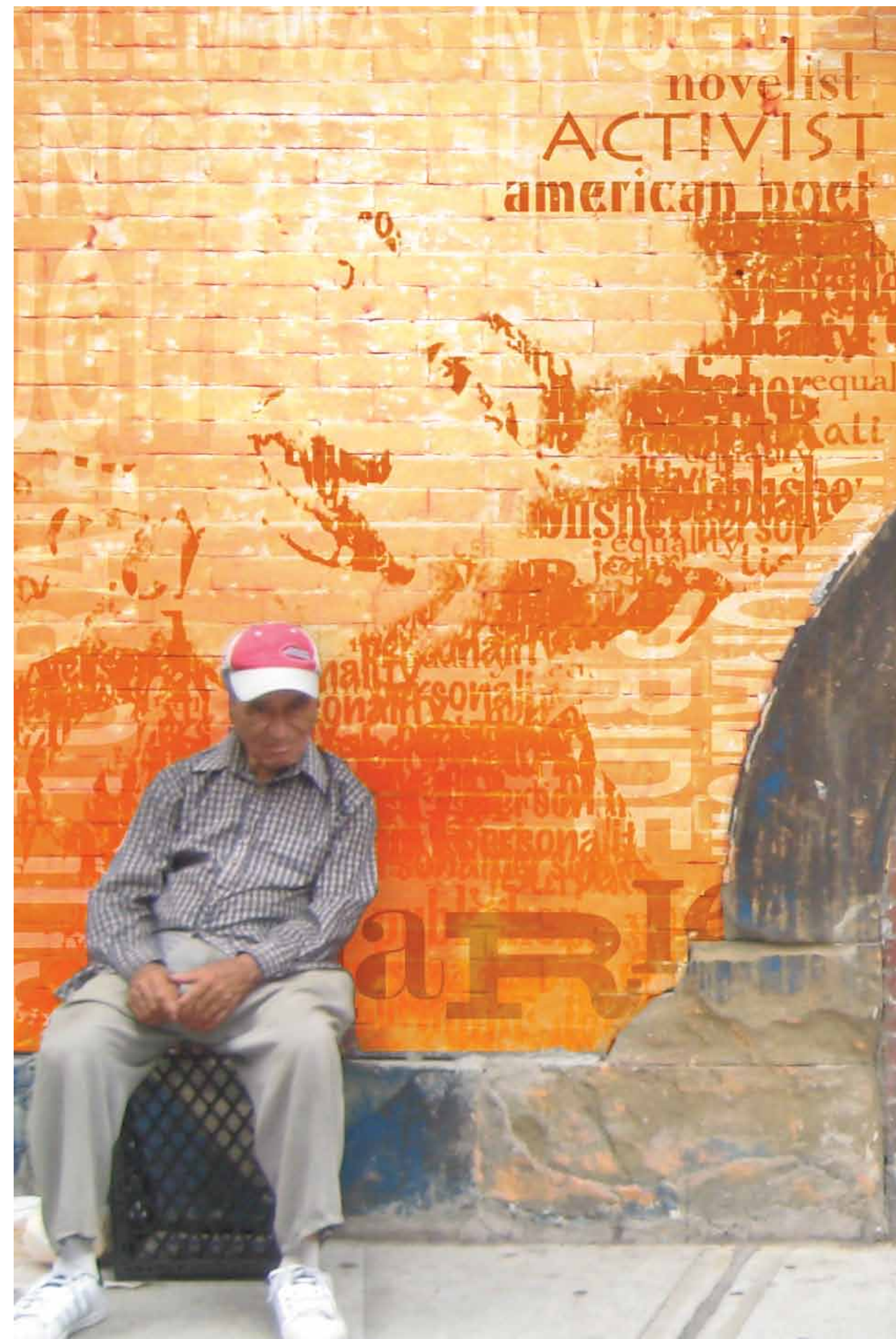


Melbourne photos courtesy of Landor Associates

Flatiron photos courtesy of the Flatiron BID

› Crafting a Campaign

Perhaps my biggest source of inspiration and the key factors that allowed me to realize that success would only be achieved if I captured the romance and excitement of the city was Paula Scher, designer and partner at Pentagram. Paula, a long-time New Yorker, has done extensive work with New York public spaces, which prompted me to look at my materials and question how my design choices would get people to Harlem. Several years ago at a lecture given at the University of Michigan Paula said, “people don’t go to a part of the city because of a logo,” so what was it, other than my logo, that would create an emotional connection with the populace?



My one time idea of simple logo placement elevated into a large-scale campaign complete with painted buildings and a high emphasis on street art that captured the spirit of Harlem's present that, through imagery, would also link to its past.

› City-wide Celebration

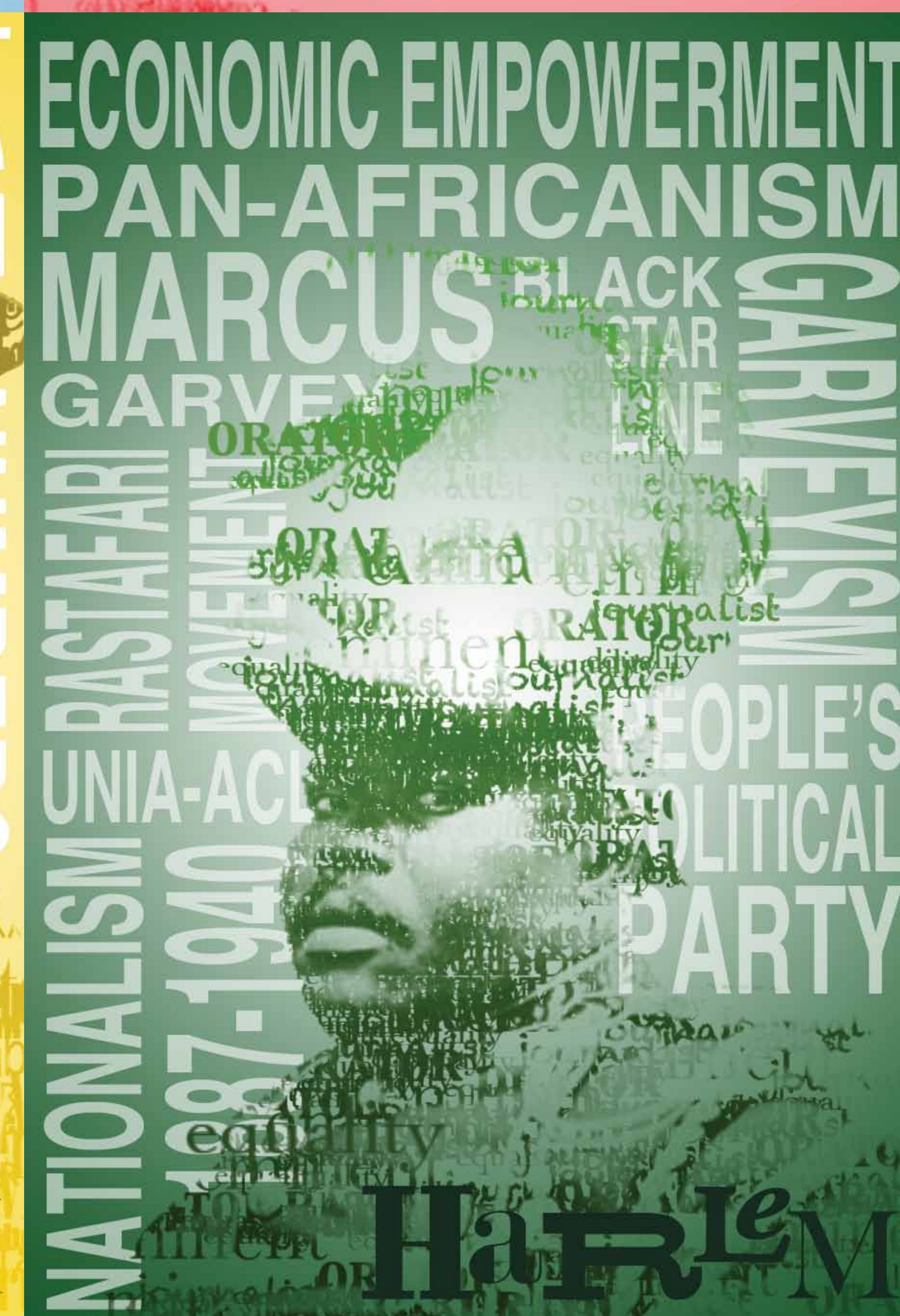
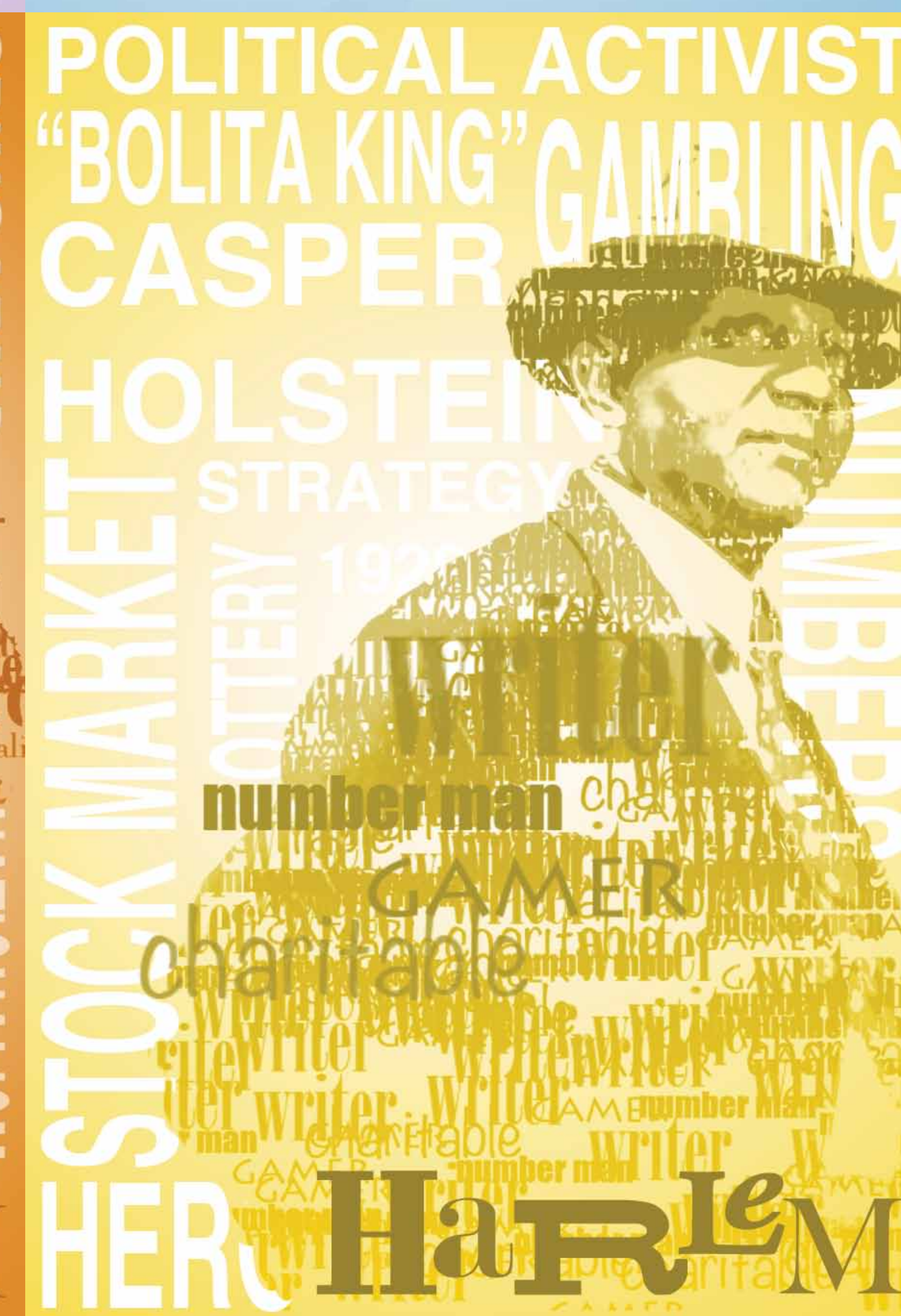
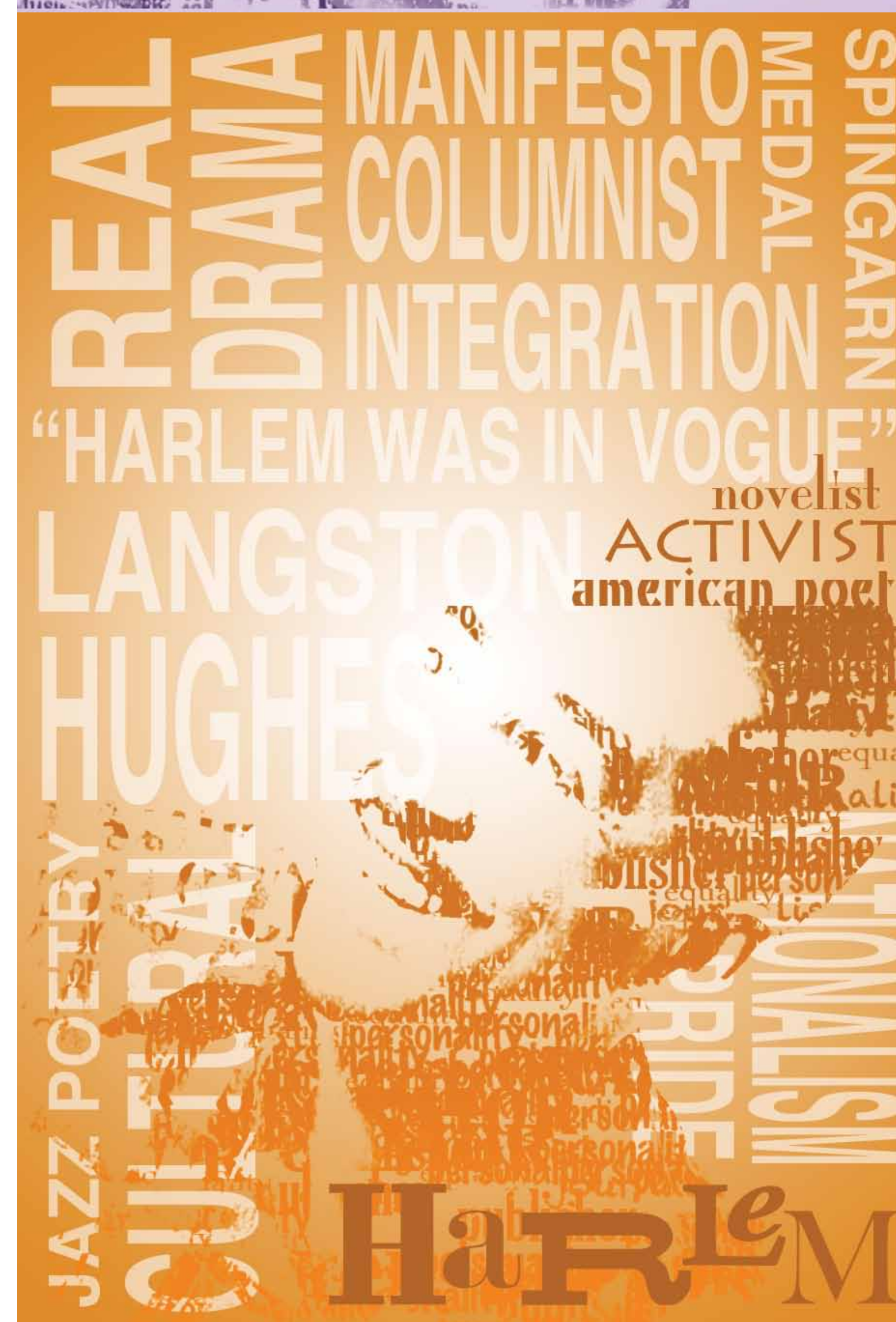
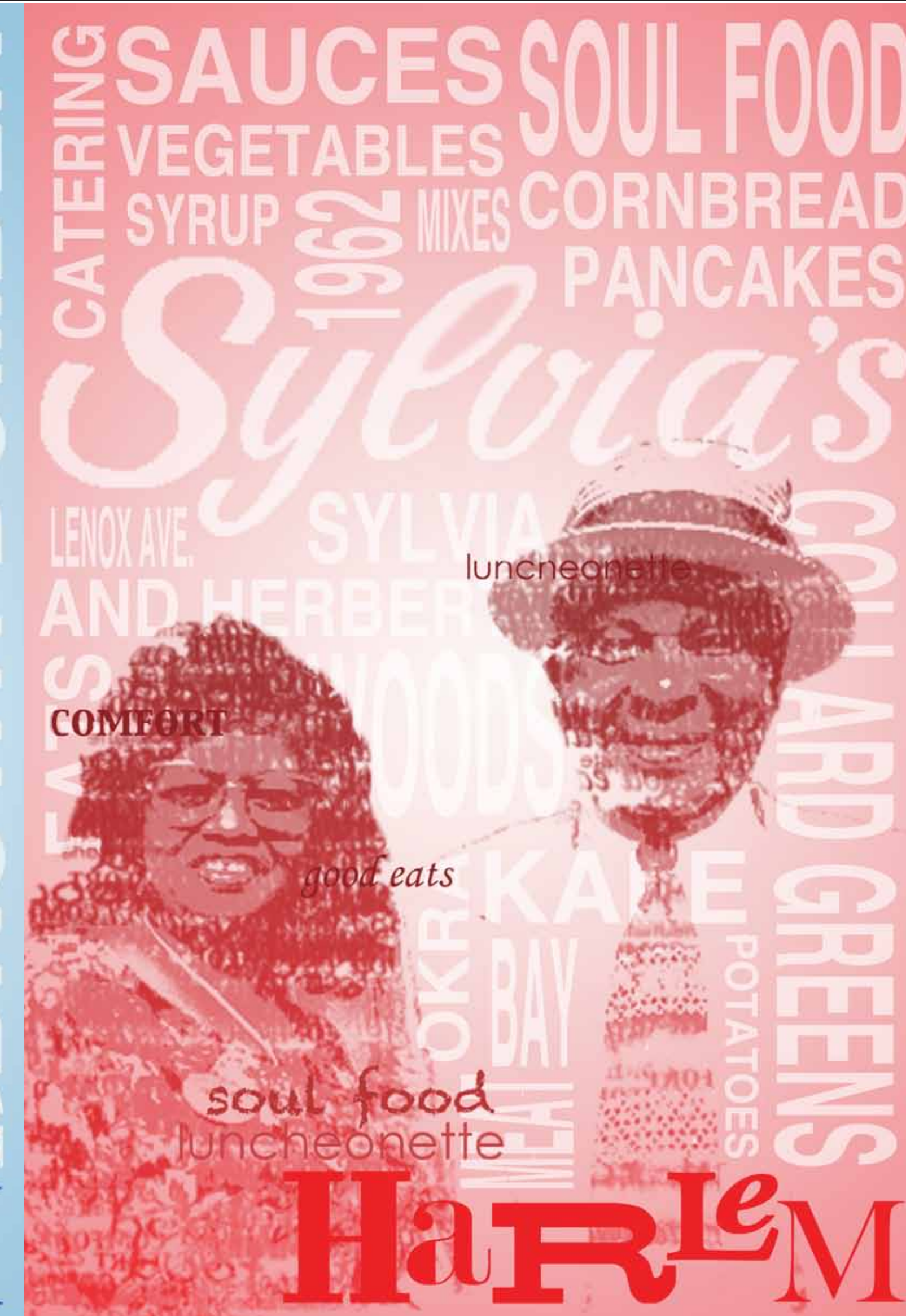
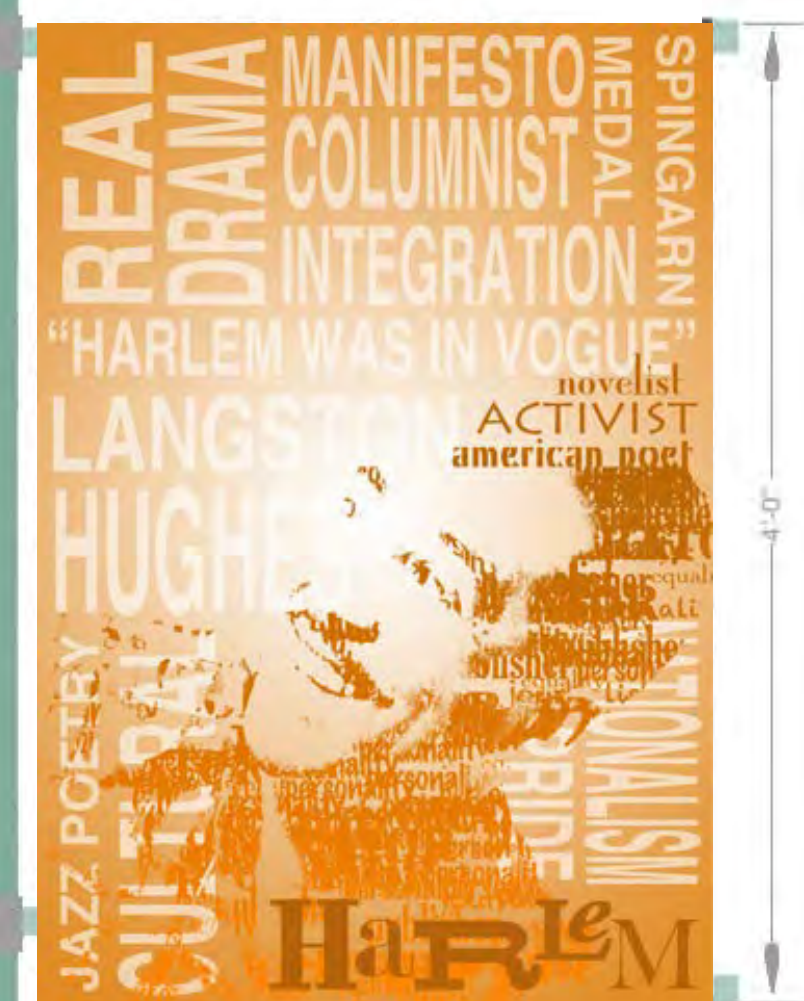
Outside of Harlem's borders I used the ESCAPE logo and created a series of posters that appeared on billboards, taxis, subways, etc. throughout Manhattan. Extra emphasis was placed on putting these motivational posters on subways, buses, and taxis because I want passengers to recognize the ease at which they can travel to Harlem on the same form of transportation that they are already familiar with.



➤ Uniquely Harlem

Inside of Harlem's borders I used the categories created by the acronym ESCAPE to form a series of posters, banners, street murals, etc. that were placed around the city. The style in which the posters were created is a play on modern graffiti because I feel that it keeps the urban nature that classified Harlem while also integrating the historical message I am trying to convey.

I will not take "but" for an answer.
-Langston Hughes



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