## **LaMothe Talk (3/20/91)**

- +Kellogg Concerns
  - +i) Embarrassed about "backing the wrong horse"...i.e., +arranging meeting with Blanchard last November
  - +ii) Have intentionally taken a back seat role and let +Dow (Popoff) take the lead
  - +iii) However, are concerned that there is not enough +agreement on an action plan...or the role of the
    - +Governor...to have a press conference on April 18

## +Preference

- +i) To use April 18th meeting as an opportunity for Governor
  - +to lay out his action plan to BRTs CEOs...within the
  - +context of the BRT framework..., thereby enabling
  - +CEOs to get behind Governor to push his agenda.
  - +(This would be a great opportunity for Governor to
  - +gain strong support of business community.)
- +ii) Then--particularly if President Bush's address is focused
  - +on education--to have press conference in May to
  - +lay out Michigan strategy...or, at least, CEO strategy
  - +(Note this would give Engler enormous national
  - +and state visibility)
- +iii) For UM to play role as the informal, neutral go-between +and convener

## +Suggested Steps

- +i) Contact Mike Adanezzio and see if Governor would be +willing to lay out his key proposals to the CEO group
  - +on April 18. (Buehler would like for this to be seen
  - +by BRT working group on March 28...but there may be
  - +too much politics then)
- +ii) If so, see if some elements could be obtained in advance +of meeting to allow CEOs to be adequately briefed.
  - +(Here, we are assuming that Governor's folks have
  - +seen BRT document as framework.)
- +iii) JJD could play a role in contacting the following:
  - +i) Frank Popoff
    - +to persuade him of wisdom of decoupling
    - +meeting with Governor from press conference
  - +ii) Joe Antonini
    - +(in part to keep Bob Stevenson in place)
  - +iii) Joe Schwartz
    - +(and LaMothe will also talk with him)

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