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#### **REGENTS Comments**

- +A few points...
- +As you know, on rare occasions when I believe
  - +the future of the University is at stake, I will ask the
  - +members of the Board to set aside their personal positions
  - +and join together in unanimous support of the University administration
- +I believe that the budget you will act on this morning is
  - +one of these rare moments...
- +The University is facing a very difficult situation
  - +...financially and politically
- +We have worked very hard
  - +...to put together a budget we believe deals effectively with +the unprecedented uncertainties characterizing the year ahead
  - +...does not impose unusual burdens on our students...
    - +...and, indeed, lags significantly behind the tuition actions
    - +taken by most of our public peers
  - +...worked closely with the Board throughout the last several +months to keep you involved
  - +...and worked closely with Joe Schwartz and the Governor to +provide them with the best possible ammunition to deal +with the difficult conference committee process ahead
- +I understand that there may be bits and pieces of
  - +this plan that some of you question...
- +But I want to stress that this budget is a very carefully
  - +designed package to meet both financial and political challenges,
  - +and it would cause great damage to your University if
    - +...it fails to pass
    - +...or it gets tampered with in public session
- +To this end, I believe it is my duty as President to ask you for
  - +i) your unanimous support of the budget recommendation of the +Officers as presented
  - +ii) if, for some reason, you do not feel you can join in with your +colleagues in support of this, at the very least please abstain
  - +iii) and, please, for the sake of the University, let's not play any +games this morning by attempting to dissect the budget +recommendation in public session

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        +the gene responsible for diabetes
   +What an extraoridinary contribution!
   +Note: 40 years ago, Michigan conducted the
     +clinical trials for the Salk Vaccine...
     +Jonas Salk was a faculty member at UM!
   +An example of how Michigan research has great impact
     +on our society!
+Computer Network
   +NSFnet, the major computer network, operated by the
     +University in collaboration with IBM and MCI,
     +passed the milestone of linking together over
     +one million users in the U.S. and around the
     +world...at over 500 sites.
   +The next stage, the National Research and
     +Education Network or NREN, now stands
     +poised to continue this momentum in the
     +year ahead with strong support building both
     +in the White House and in Congress.
   +Las fall in Washington, UM, IBM, and MCI are
     +announcing the formation of a new nonprofit
     +corporation to manage this "interstate highway
     +system" for information transfer.
+World's most powerful laser
   +Michigan physicists announced the development of the world's most
     +powerful laser--with power equivalent to 40 times
     +the electrical generating capacity of the U.S.
     +(I should note that the science of holography was
     +invented at Michigan!)
   +And, last fall, it was announced that Michigan had been
     +selected as a national center for laser research by
     +the National Science Foundation.
+Solar Car Race
   +ii) A team of over 100 Michigan students won the solar car
     +race from Florida to Michigan, thereby earning the
     +right to represent the United States in the world
     +competition in Australia this fall.
   +They then went on to finish 3rd in the world...behind
     +factory teams from Switzerland and Honda.
   +An extraordinary performance...for a group of students.
   +But, even more to the point, they helped to develop a
     +technolgy that may have great impact on our society.
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- +It is clear that the public research university...
  - +...an institution for which the University of Michigan
  - +is not only the prototype, but perhaps also the flagship...
  - +...touches the lives of a great many people in a
  - +great many different ways...
- +Through education, research, and service...
  - +through health care, economic development, and
  - +...yes...even through a sense of pride in their
  - +athletic accomplishments.
- +Yet as important as these institutions are today in
  - +our everyday lives, it is my belief that
  - +in the future they will play an even more critical role
  - +as they become the key player in providing the
  - +knowledge resources...knowledge itself, and the
  - +educated citizens capable of applying it wisely...
  - +necessary for our prosperity, security, and
  - +social well-being.
- +Even beyond that:
  - +"The solution of virtually all the problems with
    - +which government is concerned: health,
    - +education, environment, energy, urban development,
    - +international relationships, space, economic
    - +competitiveness, and defense and national security,
    - +all depend on creating new knowledge---and hence
    - +upon the health of America's research universities" (Bloch)
- +Very important to recognize multidimensional nature of UM
  - +...not just teaching, research, and service...
  - +...but medical care, economic development, social change
  - +...even entertainment (Michigan football and basketball)
  - +...creating knowledge...and transmitting it to our graduates
- +UM Leadership
  - + Prototype of comprehensive university
  - + True realization of Jeffersonian model of public university
- +Particularly true in Michigan
  - +Buffeted by change:
    - +...demographics, internationalization, knowledge
  - +Impact: closed plants, unemployment
    - +Indicators: per capita income, quality of life, investments in education
    - +Budget difficulties
  - +Two paths: regain prosperity...or become economic backwater
  - +Key issue: development of our human resources
    - +Education: K-12 + higher education + lifetime learning
  - +Encouraged by:
    - +State government: Governor and legislature
    - +National Agenda: President Bush, Lamar Alexander, David Kearns
    - +Private Sector: BRT effort
- +Conclusions
  - +Choices before us are difficult--and sacrifices will be necessary
  - +Real choice: between meeting costs of our failures...
    - +...and investing in our future
  - +For 8 generations, Michigan citizens have placed their faith in education
  - +Our challenge is to rekindle this faith...
  - +It is our generation's turn to accept the torch
    - +...and assume our responsibility, one generation to the next!
- +Tuition Myths and Realities
  - +Some points:
    - +I had an interesting experience last weekend
      - +at one of our local Ann Arbor bakeries
      - +A parent of a new Michigan student introduced himself

- +and noted with some pride that he daughter was
- +entering our aerospace engineering program this week.
- +(Incidentally, this is probably one of the top 2 or 3
- +aero programs in the nation.)
- +He went on to say that he felt like he had just won the
  - +Michigan lottery, because he now realized that
  - +the cost of her education was only a small fraction
  - +of what he would have paid at any institution of
  - +similar quality in the country.
- +Most folks agree...since nowhere else is a student
  - +going to get an education in one of the leading
  - +universities of the world...at such a rock-bottom price.
- +Notice I used the word "price" here...not "cost"...
- +It is important to separate cost from price in these discussions...
  - +...that is, what it actually costs the university to educate +a student
  - +...and what the student pays in tuition...which, of course,
    - +is far below the actual cost of his or her education.
- +First, a couple of comments on cost...
  - +...essentially all of the academic programs at UM are
    - +ranked within the top ten in the nation...many
    - +are ranked among the very best in the world.
  - +...yet, Michigan ranks 30th among leading universities
    - +in its actual expenditures per student...
    - +...at roughly \$20,000 per student per year
    - +(other peer publics are at \$30,000...and peer
    - +privates are at \$40,000 to \$50,000)
  - +Hence Michigan is doing a marvelous job of
    - +offering one of the finest educations in the nation
    - +at only a fraction of the cost of most other institutions.
  - +In fact, I think one could make a strong case that we are probably
    - +the most cost-effective institution in the country...
    - +in providing a vast array of world-class programs at
    - +a modest cost.
- +Of course no student pays for the full cost...
  - +...in a public university, the state appropriation is used to
  - +discount the price far below actual cost...
  - +...for example, rather than paying \$20,000 per year
    - +(essentially private levels)
    - +Michigan students pay \$3,500 to \$4,000 because of
    - +state support
  - +Note here that, in effect, the state appropriation does not
    - +support the University, rather it subsidizes the
    - +educational costs of Michigan citizens attending the University.
- +But, of course, even this low cost--less than 20% of the true cost--
  - +is too much for some students, so the UM has put into place
  - +a policy by which it will meet the full financial need of any
  - +Michigan resident attending the University.
  - +...In reality, this reduces the average tuition cost seen by +students still further...to \$1,500 or so.
- +In summary then,
  - +State support determines the "sticker price"...
    - +...by allowing us to discount the tuition far below
      - +the actual cost to the instate tuition rate
    - +Note, then, from this explanation, that it is clear that
    - +when state support declines, we simply cannot offer
    - +the same discount...and the sticker price must rise.
  - +Financial aid then determines the discount price seen +by those students needing financial aid...

- +...averaging less than \$1,500 per year.
- +Here, I would note that most of the funds for our
- +financial aid programs come from private support,
- +but some come from tuition itself...that is, from asking
- +those folks with the capacity to pay a little bit more of
- +their fair share so that those less fortunate have the
- +opportunity to attend UM.
- +From this perspective, it is clear that we really have only three +options each year:
  - +i) To provide state appropriations adequate to provide +deeply discounted tuitions for Michigan residents
  - +ii) To reduce enrollments, since in the face of inadequate
    - +appropriations, we simply do not have the resources
    - +to subsidize as many students at the deeply discounted +instate rates.
  - +iii) To reduce quality...that is to provide a second-rate +education at lower cost
  - +iv) To increase tuitions a bit--by asking parents and students
    - +to pay a little bit more of their fair share--but still
    - +only at a tiny fraction of the real cost--and still at
    - +only a tiny fraction of what they would pay to attend
    - +academic programs of comparable quality any place
    - +else in the world.
- +Myth 1: Tuition levels at most universities...
  - +including the University of Michigan...are "out of control".
  - +Reality:
  - +Hence, in real terms, tuition levels at the University--
    - +and at most other public instituitons--have been quite stable.
  - +This is a very important point, since while most attention has been
    - +generated by the very high tuition levels at a few highly selective
    - +private institutions, the tuition levels at major public universities
    - +such as the University of Michigan have remained both quite
    - +stable and quite low over the decades of the 1970s and 1980s.
  - +Over the past eight years, the tuition rates for resident undergraduates
  - +at the University of Michigan have increased by 47.5%.
  - +This is not only less than most other public and private institutions
    - +across the nation (which have seen increases in the 50% to 70% range),
    - +but it is less than the inflation rate of 52% for higher education
    - +during this period.
- +Myth 2: Tuition levels at the University of Michigan
  - +are quite high relative to other institutions.
  - +Reality
  - +Not only is this statement quite incorrect,
    - +but in reality tuition levels at Michigan's public universities are quite low
    - +and comparable to those of most other public universities throughout the nation.
  - +The roughly \$2,000 to \$3,500 per year of annual tuition and fees charged
    - +to undergraduates in Michigan's public universities represents
    - +an incredible bargain when compared to all other alternatives:
    - +public or private education in Michigan or across the nation.
    - +Indeed, it now costs more to attend the private secretarial school
    - +Cleary College (\$4,400 per year) than to attend the University
    - +of Michigan (\$3,200) per year.
  - +Further, Michigan students face far higher tuition levels at peer
    - +public institutions (UC Berkeley tuition runs \$9,000-\$10,000 per year),
    - +and at private institutions (Harvard, Stanford, and Cornell
    - +...or Kalamazoo, Albion, and Calfin... tuitions run
    - +\$14,000-\$16,000 per year).
  - +There are other interesting comparisons.
    - +It is now estimated that 60 percent to 70 percent of college-age students

- +own an automobile. Well, the cost of a degree at a public university +in this state is less than the cost of that car.
- +Furthermore, this investment in a college education will be paid off
  - +in only a couple of years following graduation
  - +because of the very high earning capacity of a college graduate
  - +relative to those without college degrees.
- +Perhaps it is because the absolute tuition levels at public institutions
  - +are so low, that it is easy to become confused in a comparison of costs
  - +by simply noting percentage increases.
  - +I don't need to remind you that a large percentage
  - +of a small number is still a small number.
- +Further, it should be noted that the true cost of higher education
  - +at a public institution is not tuition,
  - +rather it involves those other costs associated
  - +with room and board, books, travel and other expenses.
  - +Indeed, tuition represents less than 25 percent to 30 percent
  - +of the cost of a public university education.
- +Myth 3: The increasing tuition levels at the University of
  - +Michigan are pricing it out of reach of all but the very wealthy.
  - +Again, this statement is not only incorrect,
    - +but it is seriously misleading.
  - +First, it should be noted that the costs of a UM education to a Michigan +resident have been rising far less rapidly than disposable income:
  - +In fact, a college education today is probably more affordable
    - +to more Americans than at any period in our history.
  - +This is due, in part, to the availability of effective financial
    - +aid programs used to assure access to public higher education
    - +for those without adequate financial resources.
  - +For example, at the University of Michigan, we have a policy that
    - +guarantees that all Michigan residents are provided with
  - +adequate financial aid to meet their needs until graduation.
  - +In fact, roughly 65 percent of our Michigan resident students
    - +receive some form of financial aid, which amounted
    - +to over \$140 million last year.
  - +Perhaps a better way to look at this is to contrast
    - +...the publicized or "sticker price" (\$3,488)
    - +...average "net" tuition, accounting for financial aid (\$1,224)
    - +Of course many pay all...but many others pay nothing!
    - +Such an analysis indicates that the average "net" tuition seen
      - +by Michigan undergraduates has actually dropped during
      - +the decade of the 1990s.
  - +Further, families with incomes of up to \$60,000
    - +are generally eligible for some form of financial aid.
  - +There is a certain irony, here, since as state and federal support
    - +of financial aid has deteriorated over the 1980s, tuition revenue
    - +itself has become one of the primary sources of funds necessary
    - +to sustain these important programs.
  - +In a sense, public universities in our state,
    - +just as universities across the nation, have asked
    - +those more affluent families that have the capacity
    - +to pay a little bit more of the true cost of education
    - +for their students in order to provide the capacity
    - +for those less fortunate to attend.
  - +UM remains committed to the broadest possible access,
    - +to the basic philosophy of "providing an uncommon education
    - +for the common man".
- +Myth 4: Surely the fact that tuition rates are increasing faster
  - +than the CPI reveals that universities are not cost-effective
  - +and are exploiting the marketplace.

- +One of the frustrating facts of life about modern economics
  - +is that the value of the dollar is not constant;
  - +it is continually eroding through the effects of inflation.
- +Hence the price of essentially everything in our society
  - +increases from year to year to reflect the fact that
  - +the dollar itself has somewhat less value.
- +Thus, it would be unrealistic to expect that tuition--
  - +or the price of a car, groceries, or anything else--
  - +would be held constant from year to year.
- +First, one should note that while tuition has been increasing somewhat
  - +faster than the CPI, it has NOT been increasing faster than
  - +either the per capita income or the inflation rate characterizing
  - +the costs of higher education (HEPI):
- +Myth 5: The price of a college education is no longer worth it.
  - +Nationwide, it is clear that the money invested
    - +in a college education results in one of the highest returns
    - +of any investment a student or a family can make.
  - +College graduates will earn roughly 3 times as much during
    - +their lifetimes as high school graduates.
  - +Across all fields, the net return of an
    - +undergraduate education is in excess of 10 percent.
    - +In knowledge-intensive professions, of course, it is far beyond that.
  - +Furthermore, the modest tuition levels charged by
    - +public institutions represent a particular bargain.
  - +At a leading university such as the University of Michigan
    - +we estimate that we invest roughly \$20,000 per year, per undergraduate student
    - +to create the learning environment necessary to prepare
    - +our graduates for the 21st century.
  - +Since our present instate tuition levels are \$3,500,
    - +we are asking parents to contribute less than
    - +20 cents on the dollar. Not a bad deal I'd say!
- +Myth 6: Hold on now! We pay taxes. Don't these pay for the
  - +cost of the college education of Michigan residents?
  - +Once again, a popular but quite false myth.
  - +Over the past two decades, the University of Michigan's
    - +share of tax revenue has dropped by 42 percent
    - +from 3.74 percent, to 2.15 percent.
  - +Hence, today, only about two cents of each tax dollar
    - +goes to the University.
  - +In other words, someone paying \$5,000 per year in state taxes
    - +will be paying only about \$100 of those taxes to support the University.
  - +More specifically, the typical parent
    - +over his or her entire earning career, will pay less than \$3,000 in taxes
    - +that are used for the support of the University of Michigan
    - +(assuming thirty years of earnings).
  - +By way of comparison, the tuition costs of
    - +a Michigan undergraduate education is currently about \$14,000.
  - +Hence, it seems clear that the Michigan taxpayer
    - +is not shouldering the real costs for a college education
    - +in a Michigan public university.
  - +Rather, it is being borne primarily by a combination
    - +of other sources, including tuition, federal support, and private support.
- +What do the Michigan taxpayers get from their money?
  - +This past year the taxpayers of this state contributed
    - +over \$270 million through state appropriations to
    - +the University of Michigan.
  - +What did they get in return?
  - +Well, there are certain obvious payoffs...
    - +i) an outstanding education of roughly 50,000 students

- +Including 29,000 undergraduates)
- +(80% of them Michigan residents!!!
- +ii) the production of 12,000 graduates at
  - +all degree levels
  - +in all disciplines and professions
- +But they got far more for this investment
- +Dollars:
  - +i) In comparison to the \$270 M invested by the
    - +state, the UM attracted to Michigan over
    - +\$300 million in federal support--most of
    - +which came in the form of sponsored
    - +research contracts and student financial
    - +aid.
  - +ii) Further, the students attracted to our
    - +programs contributed roughly \$300 M
    - +additional dollars to tuition and fees...
  - +iii) In addition, the auxiliary activities of the
    - +University contributed another \$800 M
    - +to the state's economy...
  - +iv) Or \$1.7 billion, in all -- a multiplying factor +of six-fold
- +Cost/Benefit Implications for Michigan Residents
  - +State spends: \$30 per year per citizen for UM
  - +UM pumps back: \$220 per year per citizen
  - +UM stimulates: \$2,000 per year per citizen
  - +Calc:
    - +1.8 B budget
    - +\$270,000,000 appropriation
    - +9 million citizens
    - +economic multiplier = 10
- +Job Creation
  - +UM generates 120,000 jobs each year through +direct expenditures
  - +Calc:
    - +\$1.8 B budget
    - +\$20,000 per job ==> 90,000
    - +30,000 UM employees
- +Value of Education
  - +Students spend \$200 per day for UM education
  - +Students will earn \$2,000 per day as a result
  - +Calc
    - +UM B.S. lifetime earnings: \$3,000,000
    - +HS graduate earnings: \$1,500,000
    - +720 days for B.S. degree
- +Economic Development
  - +i) But far beyond that, we estimate the true
    - +economic impact of the University
    - +multiplies its state appropriation by
    - +at least a factor of ten or more...
  - +ii) For example, the UM's engineering programs--
    - +supported in part by the Research Excellence Fund,
    - +are credited as a key to the recent growth of a
    - +\$5 billion industry in industrial automation in
    - +the southeastern Michigan area.
  - +iii) Each year the University spins off dozens of new
    - +companies, creating new jobs and attracting
    - +new dollars to our state
  - +vi) Each year the UM produces thousands of
    - +engineers, scientists, business executives,

- +lawyers, teachers,...and all of the other
- +professionals so necessary to compete in the
- +knowledge-based economy which
- +characterizes our world.

#### +Health Care

- +Last year, over 750,000 patients were treated in
  - +the UM Medical Center...regarded as one of
  - +the world's great centers of quality health
  - +care.
- +Indeed, our recent market surveys have indicated
  - +that essentially every family in this state at
  - +one time or another has had one of their
  - +members referred to and treated by our
  - +doctors.
- +I would suggest there is not a person in this
  - +room whose life has not been...or will
  - +not be touched at one time by our
  - +doctors and medical scientists!
- +It is clear that the public research university...
  - +...an institution for which the University of Michigan
  - +is not only the prototype, but perhaps also the flagship...
  - +...touches the lives of a great many people in a
  - +great many different ways...
- +Through education, research, and service...
  - +through health care, economic development, and
  - +...yes...even through a sense of pride in their
  - +athletic accomplishments.
- +Yet as important as these institutions are today in
  - +our everyday lives, it is my belief that
  - +in the future they will play an even more critical role
  - +as they become the key player in providing the
  - +knowledge resources...knowledge itself, and the
  - +educated citizens capable of applying it wisely...
  - +necessary for our prosperity, security, and
  - +social well-being.
- +"The solution of virtually all the problems with
  - +which government is concerned: health,
  - +education, environment, energy, urban development,
  - +international relationships, space, economic
  - +competitiveness, and defense and national security,
  - +all depend on creating new knowledge---and hence
- +upon the health of America's research universities" (Bloch)

## +Alumni Points

- +This has been an incredible year...demonstrating once again
  - +that our "Go Blue" spirit is alive and well!
  - +1) Sunrunner: US Championships, 3rd in world
  - +2) Genetic Medicine: cystic fibrosis, neurofibromatosis, chlorestyrol +diabetis, Jonas Salk...
  - +3) Child and Material Health Care Center (Tony Novello)
  - +4) NSFnet, NREN, ANS Inc
  - +5) NSF Laser Center
  - +6) International Impact: MBAs, ISR
  - +7) Operation Desert Storm: 50 served,...
    - +Project Michigan: Stealth technology, satellite sensing, smart bombs
  - +8) Sports: 3rd Big Ten Championship, Gator Bowl
    - +#1 recruiting classes in nation in both football and basketball
    - +Schembechler, Nederlander, Tisch
    - +Brigette Venturi
  - +9) Commencement: President and Mrs. Bush

- +Describe preparations, event
- +JJD and AMD: State Dinner...meeting the Queen

### +My Message

- +My message today will expose both of
  - +my character flaws as a scientist/engineer...
  - +...it will be a vision of the future...
  - +...and it will be unusually candid.
- +Few realize the the ever-accelerating
  - +pace of change in our world...our nation...
  - +...and, perhaps most of all, in our state.
- +Who would have predicted several years ago
  - +...end of communism in Europe
  - +...destruction of Berlin Wall and
    - +reunification of Germany
  - +...that the Soviet Union, China, together with
    - +most other nation's of the world would act
    - +together to defeat the actions of an
    - +aggressive dictator in the Middle East
  - +...that the U.S. market share of foreign automobile +manufacturers would rise above 50%...
  - +...or that Bo Schembechler would become
    - +president of the Detroit Tigers
- +Yet these changes are just the tip of the iceberg
  - +...there are even more profound changes occurring +in our state...
- +We are becoming more diverse, more pluralistic
  - +as a people. Indeed, almost 85% of the new
  - +entrants into our workforce during the 1990s
  - +will be people of color, women, or immigrants.
- +Our economy and commerce are becoming every day
  - +more interdependent with other nations as
  - +the United States becomes a world nation,
  - +a member of the global village --
- +And we are rapidly evolving into a new post-industrial
  - +society, in which the key strategic resource
  - +necessary for prosperity and social well-being
  - +has become knowledge itself, that is,
  - +educated people and their ideas.
- +Indeed, knowledge will play the same role that
  - +in the past were played by natural resources
  - +or geographical location or labor pools...
- +In the pluralistic, knowledge-intensive, global
  - +future that is our destiny, it is clear that the
  - +quality of and access to
    - +...education in general
    - +...higher education in particular
    - +...and great research universities
      - +such as the University of Michigan
      - +and its sister institutions
      - +most specifically of all...
  - +are rapidly becoming the key factors in
    - +determining the strength and prosperity
    - +of our state.
- +But here there is some good news...
  - +America is particularly well positioned,
    - +since our research universities are clearly +the envy of the world, as evidenced by the
    - +extraordinary demand by graduates of
    - +every country to see advanced education

- +and training in the United States.
- +Indeed, higher education is not only our nation's
  - +highest quality, but also probably also its most
  - +competitive industry as measured by the
  - +test of the marketplace!
- +Further, Michigan is especially strong
  - +from this perspective, since our state has
  - +built over the years not only one of the
  - +best systems of public higher education in
  - +the nation, but possesses several of the world's
  - +leading research universities.
- +But, now for the bad news...and the candor...
  - +We--that is YOU AND ME--seem hell-bent, both as a nation
    - +and as a society, on destroying the extraordinary
    - +resources represented by system of
    - +public education--from K through 12 through 16
    - +through lifetime education--
    - +just as we are entering an
    - +age of knowledge in which they will become
    - +our most valuable resources.
  - +Indeed, a tragic combination of public
    - +misunderstanding, short-sightedness,
    - +and downright selfishness, is now threatening
    - +to deprive our children and grandchildren
    - +of the same opportunities for a quality
    - +education that you and I enjoyed--
    - +because of the sacrifices of our ancestors.
  - +Leading to the frightening prospect that we will
    - +manage to destroy our international competitiveness
    - +of education just as we have many other
    - +American industries.
- +In my home state Missouri we have an old saying
  - +that the best way to get a mule to move
  - +is to first hit it over the head with a 2x4 to get its attention.
- +Now that I have your attention,
  - +let me explain more clearly what is at stake here...
- +The Signs of Change in Michigan
  - +Needless to say, these same challenges of pluralism,
    - +of globalization, and of this age of knowledge
    - +that is our future will pose great challenges and
    - +demand similar changes in our state and our nation.
  - +The America of the 20th Century that we have known...
    - +was a nation characterized by a rather homogeneous,
      - +domestic, industrialized society...
    - +But that is an America of the past.
  - +Our children will inherit a far different nation...
    - +a highly pluralistic, knowledge-intensive, world nation +that will be the America of the 21th century
  - +The impact of these changes are already painfully apparent +to Michigan's workers and industries.
  - +In fact, it is here in Michigan...in the heart of the "Rust Belt"
    - +that the impact of these extraordinary changes are
    - +most clearly seen...
  - +We all know that past decade was a period of
    - +great difficulty for our state...
    - +Industries of great economic importance to our
      - +nation such as steel and automobiles have
      - +fallen victim to intense competition from abroad...
    - +Plants have closed...we still have many people chronically

- +unemployed...or under employed...
- +There are many indicators of the impact of this +transition on our state...
- +Over the past decade, Michigan has slipped badly
  - +in several key indicators of quality of life:
    - + 30th in per capita income
    - +• 41st in overall employment
    - +• 48th in business climate (perceived)
    - +• 48th in high school graduation rates
    - +• 50th in return on federal tax dollars
- +Oh, we still rank near the top in some things...
  - +For example, we rank...
    - + 12th in property tax burden
    - +• 14th in teenage unemployment rate
    - +• 13th in incarceration rate (and rising rapidly)
    - +• 13th in percentage of children in poverty
    - +• 10th in infant mortality
    - + 4th in public aid recipients
    - +• 1st in mortality from major disease
- +There is still one additional category of indicators of some
  - +concern, and these reflect our willingness to
  - +invest in the future. Michigan ranks
    - + 37th in support of HE per student
    - +• 45th in support of HE during 1980s
    - +• 40th in support of K-12
- +In fact, numerous studies over the past several years have
  - +suggested that Michigan is seriously underinvesting
  - +in its "knowledge infrastructure"...by as much as
  - +30% to 40% relative to other states.
- +The situation is somewhat different yet no less acute for
  - +higher education in our state.
  - +While the quality of Michigan higher education today is
    - +still high, the long term prognosis is poor
    - +if we continue as we have been in recent years.
  - +Over the past two decades, the State of Michigan
    - +has dropped from the position of a national
    - +leader (ranked 6th in 1965) in its public support +of higher education to among the lowest in the
    - +nation
  - +Let's look at the comparisions for a moment:
    - +Among the states, Michigan currently ranks
    - +i) 33nd in appropriations per student
    - +ii) 37th in appropriations as a percent of personal income
    - +iii) 35th in appropriations as a percent of tax revenue
  - +Further, we not only fall significantly below the national
    - +average in our support, but it is clear that we are
    - +slipping even farther behind with each passing year:
    - +In fact, the increases we have provided in
    - +our support to higher education now rank
    - +iv) 42nd over the past two years
    - +v) 45th over the past ten years
    - +nearly dead-last among the states.
  - +Whether measured in terms of
    - +state appropriation per student or fraction of our
    - +tax dollars directed toward higher ed,
    - +it is clear that in comparison with other states,
    - +our present level of public support is simply inadequate
    - +to maintain over the long run a system of higher
    - +education that is competitive on a national basis.

- +We have become consumers of education.
  - +not investors in the future.
- +The Dangers of Underinvestment
  - +But here there are dark clouds on the horizon...
    - +increasing evidence that we as a people
    - +have not yet recognized either the nature
    - +or the magnitude of the investments
    - +we must make to achieve prosperity
    - +in an age of knowledge.
  - +1. Over the past several years, numerous studies have
    - +suggested that Michigan is seriously underinvesting
    - +in its "knowledge infrastructure"...by as much as
    - +30% to 40% relative to other states.
  - +2. The challenges faced by K-12 education are apparent.
    - +By any measure, K-12 is in serious trouble.
      - +We are "A Nation At Risk"...
    - +Note: it is bad enough that...
      - +10% of Americans are illiterate
      - +25% now fail to complete high school
    - +But in recent years we have learned that in international
      - +comparisons of achievement in science and mathematics,
      - +our grade school and high school students score at
      - +the very bottom of industrialzed nations.
    - +We are a sports-oriented society,
      - +and we like to frame issues in the language of the playing field +like "being Number one".
    - +But folks, this isn't a game we are talking about today,
      - +this is a deadly serious matter of raising
        - +a generation of American who will be able to
        - +hold their own in an increasingly competitive,
        - +increasingly complex, increasingly science-oriented world.
    - +The coins of the realm in the age of knowledge will be
      - +science, mathematics, and technology...
    - +But most American students are simply not developing +these skills.
      - +They aren't even learning the basics...
        - +reading, writing, critical thinking, languages
        - +geography, history, literature, the arts
    - +We hear along about the 21st century, but this sounds remote.
      - +These kids that test at the bottom of the heap
      - +in world terms will be the backbone of our labor force
      - +at the turn of the century...
      - +...and will be running our country in 2025!
    - +In fact, you will be entirely dependent upon the
      - +productivity of this undereducated generation
      - +to support your social security programs and
    - +your government during your retirement years.
    - +Unfortunately, what is also apparent is our inability
      - +to agree on actions aimed at improving the
      - +quality of our schools--or equity in their financing.
  - +3. The situation is somewhat different yet no less acute for
    - +higher education in our state.
    - +While the quality of Michigan higher education today is
      - +still high, the long term prognosis is poor
      - +if we continue as we have been in recent years.
    - +Over the past two decades, the State of Michigan
      - +has dropped from the position of a national
      - +leader (ranked 6th in 1965) in its public support
      - +of higher education to among the lowest in the

- +nation.
- +Let's look at the comparisions for a moment:
  - +Among the states, Michigan currently ranks
  - +i) 38th in appropriations per student
  - +ii) 37th in appropriations as a percent of personal income
  - +iii) 26th in appropriations per capita
- +Further, we not only fall significantly below the national
  - +average in our support, but it is clear that we are
  - +slipping even farther behind with each passing year:
  - +In fact, the increases we have provided in
  - +our support to higher education now rank
  - +iv) 42nd over the past two years
  - +v) 45th over the past ten years
  - +nearly dead-last among the states.
- +Hence, no matter how you slice it, our state now
  - +ranks among the lowest in the nation in its
  - +support of higher education.
- +As a highly industrialized state undergoing a
  - +dramatic change to a knowledge-intensive
  - +economy, Michigan is cricitally dependent upon
  - +quality higher education for well educated citizens
  - +and creative ideas. Yet Michigan has
  - +now fallen into the bottom ranks of industrialized
  - +states in its support of these critical resources.
- +We are being outspent by 30 40%
  - +in state support per student...
  - +Not simply by prosperous states like
  - +California...but by neighbors such as
  - +Indiana and Ohio!
- +They understand what we have yet to grasp.
  - +The world is changing rapidly, and we have
  - +to prepare ourselves for tough competition.
- +Until now we have been able to sustain the quality of public
  - +higher education in this statein the face
  - +of a catastrophic loss of state support
  - +because of our traditional autonomy, so wisely
  - +granted almost 150 years ago by the authors
  - +of our state constitution.
- +This autonomy allowed Michigan's universities to
  - +take strong internal actions, reallocating resources,
  - +redefining priorities, and increasing tuition levels
- +to partly compensate for reduced public support.
- +But in recent years, even this autonomy has been
  - +threatened...through efforts from Lansing
  - +i) to constrain tuition levels to artificially low
    - +levels even as state appropriations eroded
    - +still further
  - +ii) to dictate who we must admit
  - +iii) even to dictate what we must teach...
- +Whether measured in terms of
  - +state appropriation per student or fraction of our
  - +tax dollars directed toward higher ed,
  - +it is clear that in comparison with other states,
  - +our present level of public support is simply inadequate
  - +to maintain over the long run a system of higher
  - +education that is competitive on a national basis.
- +Our autonomy has allowed us to continue to move forward
  - +...even though the gas tank is running on empty...
  - +...but now state government threatens to challenge

- +even about ability to manage our institutions during
- +a period of great financial difficulty...
- +And threatens to slam the brakes on quality education in +Michigan.
- +A Fork in the Road
  - +It is clear that our state is in the midst of a profound transition...
    - +...from an industrial economy based upon the abundance
    - +of natural resources, unskilled labor, and, to some degree,
    - +constrained, slowly moving domestic markets...
  - +To a knowlege-based economy, characterized by intensely
    - +competitive world markets, rapid change, and--most
    - +important of all--educated people and their ideas.
  - +This has not been...and will not be...an easy transition to make.
  - +The truth is that the outcome is still very much in doubt!
    - +producing jobs and improving our quality of life.
    - +Whether we will emerge from this transition as a
      - +world economic leader once again...with a
      - +strong, prosperous--albeit new--economy
    - +Or whether we will fail to heed the warnings...
      - +...to make the necessary investments and
      - +sacrifices today necessary for strength and
      - +prosperity tomorrow...
    - +And become an economic backwater in the century ahead.
  - +It is clear that we face a watershed--a fork in the road ahead.
  - +My central theme is that education, broadly defined, will
    - +be the pivotal issue in determining which of these two
    - +alternative futures will be Michigan's...and America's.
  - +Indeed, I am absolutely convinced that the dominant issue of +the 1990s will be the development of our human resources.
  - +In the pluralistic, knowledge-intensive, global
    - +future that is our destiny, it is clear that the
    - +quality of and access to
      - +...education in general
      - +...higher education in particular
      - +...and research universities
        - +such as the University of Michigan
    - +are rapidly becoming the key factors in
      - +determining the strength and prosperity
      - +of our state.
  - +Previous economic transformations were closely associated
    - +with major public investment in infrastructure such as
    - +railroads, canals, electric networks, and highways.
    - +In the coming economic transition, an equivalent
    - +infrastructure will be an educated population.
  - +From this perspective, it is important that we not
    - +view the public support of higher education as
    - +just another expenditure demand on an already
    - +over-extended state budget, but rather as a
    - +critical investment in our future.
- +Conclusion
  - +We recognize that the choices before Michigan are not easy.
  - +We must address pressing social issues of employment,
    - +health, social welfare, we must meet the important
    - +nees of our citizens today.
  - +But also we must balance these immediate needs with investment +in our future.
  - +If we don't invest in cures, our symptoms will, in time,
    - +become fatal...
  - +For generations, the people of Michigan sacrificed

## #Slide#

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- +so that their children could have a better life.
- +They had faith in education.
- +Now it is our generation's turn.
- +We must rekindle that faith
  - +and that commitment to the future today.
- +We must care for our children's future as much
  - +as we attempt to our present needs and desires.
- +Education represents one of the most important
  - +investments a society can make in its future...since
  - +it is an investment in its people...