

DR. XUEFENG LIU (Orcid ID : 0000-0003-0845-9038)

DR. CARLOS RODRIGUEZ (Orcid ID : 0000-0003-0860-9008)

Article type : Original Paper

Use of physician-recommended non-pharmacological strategies for hypertension control among hypertensive patients

Xuefeng Liu PhD^{1,2}, James Brian Byrd MD MS³, Carlos J. Rodriguez, MD, MPH,^{4,5}

¹Department of Systems Leadership and Effectiveness Science at University of Michigan, Ann Arbor, MI 48109, USA.

²Frankel Cardiovascular Center, University of Michigan School of Medicine, Ann Arbor, MI 48109, USA.

³Division of Cardiovascular Medicine, University of Michigan Health System, Ann Arbor, MI 48109, USA.

⁴Department of Epidemiology Division of Public Health Sciences, Wake Forest School of Medicine, Winston-Salem, NC 27157, USA.

⁵Department of Internal Medicine (Cardiology), Wake Forest School of Medicine, Winston-Salem, NC 27157, USA.

This is the author manuscript accepted for publication and has undergone full peer review but has not been through the copyediting, typesetting, pagination and proofreading process, which may lead to differences between this version and the [Version of Record](#). Please cite this article as [doi: 10.1111/jch.13203](https://doi.org/10.1111/jch.13203)

This article is protected by copyright. All rights reserved

Correspondence to: Xuefeng Liu, PhD, Department of Systems Leadership and Effectiveness Science at University of Michigan, 400 N Ingalls St, Ann Arbor, MI 48109, Tel: (734) 647-4929, Fax: (734) 647-2416, Email: liuxf@med.umich.edu

Running Head: Non-pharmacological strategies for hypertension control

Author Manuscript

1 This study aims to evaluate the 4 non-pharmacological strategies adopted by patients for
2 hypertension control and patient characteristics that affects the choice of strategies. 4,000
3 hypertensive patients aged ≥ 18 years were selected from the National Health and Nutrition
4 Examination Survey. Odds ratios of the choice of strategies were analyzed using weighted
5 logistic models. Clinical recommendations of non-pharmacological strategies for hypertension
6 control were relatively low. More exercise was the least frequent strategy used for hypertension
7 control. More patients reported using ≥ 3 strategies than using ≤ 2 strategies (79.1% vs 20.9%,
8 $p < 0.0001$). Non-Hispanic blacks were more likely to use each of individual strategies and to use
9 ≥ 3 strategies simultaneously. Patients with obesity and diabetes were less likely to attempt
10 weight control or more exercise, but more likely to use ≥ 3 strategies than peers. Educational
11 programs should be developed to enhance physician's advice for lifestyle modifications and to
12 increase patient's acceptance of physical activity.

13 **Key Words** Adoption rate; Blood pressure; Hypertension control; Non-pharmacological
14 strategies; Clinical recommendation

15 INTRODUCTION

16 High blood pressure (BP) or hypertension is a chronic medical disorder that affects 85.7
17 million adults in the United States (US).¹ It is a major risk factor for adverse cardiovascular and
18 renal diseases.²⁻⁵ While drug therapies have provided the capability for lowering BP in persons
19 with hypertension,⁶ hypertension remains a major public health concern and about half of
20 hypertensive individuals do not have their BP controlled below 140/90 mmHg.^{7,8}

21 Beyond antihypertensive drugs, numerous non-pharmacological strategies have been
22 assessed and recommended to improve BP control.⁹⁻¹¹ Intervention trials show that several self-
23 managed strategies, including weight loss,^{12,13} reduced sodium intake,¹⁴ increased fruit,
24 vegetable,¹⁵ and potassium intake,¹⁶ reduced alcohol intake,¹⁷ and moderate or vigorous
25 physical activity¹³ are efficacious in lowering BP. These strategies play a major role in
26 cardiovascular prevention and treatment through effects on BP, and have been recommended by
27 the American Heart Association and endorsed by the American Society of Hypertension for
28 preventing the adverse health consequences of hypertension.¹⁵ However, the significant efficacy
29 of strategies does not necessarily translate into patients' adoption of them for lowering BP. How
30 commonly these strategies are adopted and whether one strategy is more frequently used than
31 the alternative ones for self-management of BP have not been evaluated among hypertensive

32 patients in the US. Knowledge of which specific strategies are frequently adopted, along with
33 the factors that affect the choice of strategies may inform efforts to improve non-
34 pharmacological interventions directed at lowering BP.

35 In this study, individuals of age 18 years or over with a diagnosis of hypertension were
36 selected from the US National Health and Nutrition Examination Survey (NHANES). Among
37 the patients whose physicians had recommended non-pharmacologic strategies, the adoption
38 rate of each strategy and the number of strategies adopted by hypertensive patients after the
39 recommendation were calculated. In addition, the characteristics associated with the number of
40 adopted strategies were identified. The findings would be critical for informing physicians'
41 recommendations regarding non-pharmacologic therapies of hypertension as an aide to drug
42 therapy, allowing physicians to guide patients toward lifestyle modification they are likelier to
43 adopt.

44 **METHODS**

45 **Survey design**

46 NHANES is a series of two-year national surveys conducted by the Centers for Disease
47 Control and Prevention National Center for Health Statistics (NCHS).¹⁸ It is designed to
48 monitor the health and nutrition status among children and adults in the US. Participants in each
49 survey were randomly selected from 30 counties across the country using a complex stratified
50 multi-stage clustered sampling design, representative of the US civilian non-institutionalized
51 population. The surveys consisted of interviews and examinations. Face-to-face interviews were
52 conducted in the participants' home to collect information for socio-demographic factors and
53 history of diseases. Examinations were performed in the Mobile Examination Centers to obtain
54 measurements of examination and clinical/laboratory factors. All participants provided
55 informed consent and the data were approved by the NCHS Institutional Review Board to
56 ensure confidentiality. NCHS strictly complies with the federal laws to safeguard against
57 releasing information that could identify a participant or a participant's family to anyone else
58 without participants' consent ([https://www.cdc.gov/nchs/data/nhanes-
60 ls/nhanes_confidentiality_brochure.pdf](https://www.cdc.gov/nchs/data/nhanes-
59 ls/nhanes_confidentiality_brochure.pdf)). The shared data in NHANES are de-identified in the
61 sense that all information that could identify the participant and his/her family has been
62 removed.

62 **Study population**

63 In the present study, hypertensive patients with data on non-pharmacologic strategies were
64 selected from the NHANES 1999-2004. We only included individuals from 1999-2004 because
65 information for non-pharmacologic strategies were not available in the other NHANES periods.
66 There were 31,070 individuals interviewed or examined in NHANES 1999-2004; among them,
67 there were 4,008 patients with a diagnosis of hypertension (see the definition below) who
68 reported that a doctor had recommended at least one of the following non-pharmacologic
69 strategies: weight loss, reduced sodium intake, reduced alcohol use, or moderate or vigorous
70 physical activity as an adjunct to anti-hypertensive therapy. Those patients aged <18 years (n=8)
71 were excluded since this study focused on adults aged ≥ 18 years with diagnosed hypertension.
72 Thus a total of 4,000 hypertensive patients aged ≥ 18 years were included in the study for further
73 analysis.

74 **Blood pressure measurements and hypertension definition**

75 BP in NHANES 1999-2004 was measured by trained physicians using mercury
76 sphygmomanometry with appropriately sized arm cuffs after participants seated and rested 5
77 minutes.¹⁹ Individuals aged ≥ 18 years without recorded BP were excluded (n=833). Following
78 the American Heart Association recommendations that a minimum of 2 BP readings should be
79 taken and the average of those readings should be used to represent the patient's BP,²⁰ up to 4
80 BP readings were taken for measurement accuracy in NHANES. We followed the NHANES
81 physician examination procedures manual to calculate the average BP for each participant.¹⁹ In
82 determining mean BP for individuals, the first BP was used if only 1 measurement was obtained.
83 The second BP was used if 2 readings were taken; the mean of the last 2 or 3 values were used
84 when 3 or 4 readings were available.^{7,19,21} The percentage of individuals with 3 systolic BP
85 readings was 80.7% in 1999-2004. The percentage of individuals with 1 systolic BP was 7.4%
86 in 1999-2004. The percentage of individuals with 3 diastolic readings was 0.6% lower than for
87 systolic BP and the percentage of individuals with 1 measurement was 0.1% higher.

88 Participants were defined as having hypertension if their mean systolic BP was at least 140
89 mm Hg, mean diastolic BP at least 90 mm Hg,²² or both, and/or if they were currently taking
90 prescription medication to lower BP.^{7,23}

91 **Non-pharmacologic strategies**

92 In this study, the strategies investigated as adjuncts to anti-hypertensive therapy included
93 weight loss, reduced sodium intake, reduced alcohol use, and moderate or vigorous physical

94 activity. They were assessed via the questionnaire components in the NHANES survey.
95 Participants with a diagnosis of hypertension were first asked the following questions: “Have
96 you been told by a doctor to control weight for hypertension control?”; “Have you been told by
97 a doctor to reduce sodium intake for hypertension control?”, “Have you been told by a doctor to
98 exercise more for hypertension control?”, and “Have you been told by a doctor to reduce
99 alcohol consumption for hypertension control?”. Hypertensive patients who had been told by a
100 doctor to use one or more of these strategies for BP control were also asked “Are you
101 controlling weight or losing weight?”, “Are you now cutting down on salt or sodium in your
102 diet?”, “Are you now exercising more?”, and “Are you now cutting down on alcohol
103 consumption?”. Whether a patient was adopting a specific non-pharmacologic strategy for
104 hypertension control was determined by the response to the above questions.

105 **Patient characteristics**

106 *Clinical factors*

107 High cholesterol was defined as serum total cholesterol of at least 199 mg/dL. Serum
108 cholesterol was measured enzymatically in a series of coupled reactions that hydrolyze
109 cholesteryl esters and oxidize the 3-OH group of cholesterol, using a Beckman Synchron LX20.
110 Diabetes was diagnosed as a glycohemoglobin (HbA1c) of at least 6.5% or use of insulin or
111 diabetes pills to lower blood sugar. HbA1c was measured on computerized microprocessors
112 (Model CLC330) which control all functions in a liquid chromatograph and computing
113 integrator. The signal from a spectrophotometric detector was processed and the concentration
114 of HbA1c was calculated as a percentage of the total detected. High triglyceride was defined as
115 the level of triglyceride of at least 150 mg/dL.

116 *Demographic and behavioral factors*

117 Information on age, gender, race/ethnicity, education, and family history of
118 hypertension/stroke was self-reported via questionnaire components. Age was grouped into 18-
119 39 years (young adults), 40-59 years (middle-aged adults), and 60 years or over (old adults).
120 Race/ethnicity included non-Hispanic white, non-Hispanic black, Hispanic, and other.
121 Education was classified as high school or below and college or above in terms of years in
122 school. Poverty status was determined as poor if the family’s poverty income ratio (PIR) was
123 less than or equal to 1. PIR was calculated by dividing family total income by poverty threshold
124 which was a guideline specific to family size as well as the appropriate year and state, issued

125 each year by the Department of Health and Human Services. Body mass index (BMI) was
126 calculated as weight in kilograms divided by the squared height in meters, and obesity was
127 defined as a BMI of at least 30 kg/m².

128 **Statistical Analysis**

129 Analytic and reporting guidelines for NHANES study were followed.²⁴ Sampling designs
130 and weights were incorporated into data analysis to reflect the unequal probability of selection,
131 nonresponse adjustment, and adjustment to independent population controls and to increase the
132 reliability of parameter estimates, include means, percentages, adoption rates, and odds ratios
133 (ORs). Sampling weights were combined for multi-year samples by dividing two-year weights
134 by the number of survey cycles. Sampling errors of estimates were calculated by using Taylor
135 Series Linearization methods.

136 Means with 95% confidence intervals (CIs) were calculated for continuous data and
137 percentages and/or rates with 95% CIs for categorical data. Survey F tests were used to compare
138 the means between groups and Rao-Scott chi-square tests were conducted for percentage or rate
139 comparisons. The difference in means or percentages was reported to be significant if the p
140 value calculated from the t-test or chi-square test was less than 0.05.

141 The rate of each non-pharmacologic strategy that was recommended by physicians and used
142 by patients was calculated as the weighted number of patients with the positive response (Yes)
143 to the strategy questions divided by the total weighted number of patients who answered the
144 questions (Yes or No) in the overall study population as well as in the groups defined by each
145 characteristic. Individuals with “not sure” or “missing” response were excluded from the rate
146 computation. The total number of strategies adopted by patients for hypertension control was
147 determined based on the complete data for all the 4 investigated strategies. Weighted logistic
148 regression models were conducted and ORs with 95% CIs were calculated to identify the factors
149 related to the total number of strategies used by patients and to the preference of the strategy
150 choice. Wald chi-square test was run to evaluate the significance of the factors in influencing
151 the choice of strategies. Data analyses were performed on PC using SAS software (SAS
152 Institute Inc., Cary, NC, USA).

153 **RESULTS**

154 The average age of hypertensive patients in the study was 59.8 years. 55% were females.
155 73.8% were non-Hispanic whites, 14.3% were non-Hispanic blacks and 7.9% were Hispanics.

156 Hypertension was uncontrolled in 46.8% of patients. Patients who reported having been told by
157 physicians to control weight, reduce sodium, exercise more, and/or reduce alcohol use for
158 hypertension control accounted for 55.6%, 68.4%, 66.6%, and 25.5%, respectively, of the study
159 population.

160 Compared to patients with controlled hypertension, patients with uncontrolled hypertension
161 were older, less educated, and poorer and had lower BMI, higher total cholesterol level, and
162 lower triglyceride level (Table 1). Patients with uncontrolled hypertension reported having
163 received a physician's recommendation for non-pharmacological strategies less frequently than
164 patients with controlled hypertension (weight control: 52.8% vs. 58.2%, $p=0.037$; sodium
165 reduction: 66.6% vs. 69.9%, $p=0.0372$; more exercise: 61.0% vs. 71.6%, $p<0.0001$; alcohol
166 reduction: 22.8% vs 27.9%, $p=0.0004$).

167 Among hypertensive patients reporting a physician's recommendation to pursue at least 1
168 non-pharmacological strategy for hypertension control, the self-reported adoption rates of the 4
169 recommended strategies-weight control, reduction in sodium intake, more exercise, and
170 reduction in alcohol use-were 76.8%, 86.7%, 58.8%, and 76.8%, respectively (Table 2). The
171 most frequently reported strategy was sodium intake reduction (86.7%), varying according to
172 various patient characteristics, from 77.3% in young patients of age 18-39 years to 91.8% in
173 non-Hispanic black patients. The least frequently reported strategy was "more exercise"
174 (58.8%), and the rates of reporting the use of this strategy for hypertension control varied from
175 54.2% in patients with diabetes to 65.0% in patients without obesity. The rates at which
176 participants reported undertaking weight control and alcohol use reduction were similar in the
177 overall population and in each group of characteristics; weight control varied from 72.6% in the
178 obese group to 84.9% in the non-obese group, and alcohol use reduction varied from 73.4% in
179 non-Hispanic whites to 86.8% in Hispanics.

180 Middle-aged patients were 2.08 fold (OR, 2.08; 95% CI, 1.07-4.04) and old patients were
181 almost 3 fold (OR, 2.99; 95% CI, 1.55-5.79) more likely to report using sodium reduction for
182 hypertension control compared to young patients. Female patients were 70% more likely than
183 male patients to report undertaking sodium reduction as the strategy (Table 3). Compared to
184 non-Hispanic whites, non-Hispanic black patients were 36 % (OR, 1.36; 95% CI, 1.05-1.75)
185 more likely to undertake weight control, 145% (OR, 2.45; 95% CI, 1.55-3.89) more likely to
186 report using sodium reduction, 44% (OR, 1.44; 95% CI, 1.16-1.78) more likely to report

187 undertaking more exercise, and 61% (OR, 1.61; 95% CI, 1.03-2.51) more likely to report
188 reducing alcohol use as one of the strategies for hypertension control; Hispanic patients were 87%
189 more likely to report using sodium reduction for BP control. Obese patients were 48% (OR,
190 52%; 95% CI, 0.39-0.69) less likely to report undertaking weight control and 30% (OR, 0.70;
191 95% CI, 0.52-0.94) less likely to report undertaking more exercise than patients without obesity.
192 The chance of reporting taking more exercise for hypertension control decreased by 22% (OR,
193 0.78; 95% CI, 0.60-1.01) in patients with diabetes compared to non-diabetic patients.

194 Among hypertensive patients who reporting having been told by doctors to undertake the 4
195 non-pharmacologic strategies, 79.1% of patients reported using 3 or more non-pharmacological
196 strategies, 12.1% using 2 strategies, and 8.8% using only 1 strategy or not using any strategy for
197 hypertension control (Table 4). The percentage of patients who reported using 3 strategies or
198 more (range, 73.6-87.4%) was significantly higher than the percentage of patients who reported
199 using 2 strategies (range, 6.1-15.6%) or the percentage who reported using 0 or 1 strategy
200 (range, 2.6-14.4%) in the overall population ($p < 0.0001$), as well as in each group defined by
201 patient characteristics (all p values < 0.0001).

202 Compared to non-Hispanic whites, non-Hispanic black patients were 50% more likely to
203 report using 2 strategies and 82% more likely to report using 3 strategies or more for
204 hypertension control; Hispanic patients were 83% more likely than white patients to report
205 using 2 strategies and 124 % more likely to report using 3 strategies or more (Table 5). Patients
206 with obesity were 64% more likely to report using 2 strategies, and were 68% more likely to
207 report using 3 strategies for BP control than non-obese patients. The likelihoods of reporting the
208 use of 2 strategies and 3 strategies or more increased 66% and 62%, respectively, in diabetic
209 patients relative to non-diabetic patients.

210 **DISCUSSION**

211 We investigated 4 non-pharmacological strategies for BP control- weight control, reduction
212 in sodium intake, more exercise, and reduction in alcohol use, as self-reported by NHANES
213 participants. These strategies can serve as initial treatment before the start of drug therapy and
214 as an adjunct to medication in persons already on drug therapy. In hypertensive individuals with
215 medication-controlled BP, these strategies can facilitate drug step-down and drug withdrawal in
216 highly motivated individuals who achieve and sustain lifestyle changes.²⁵ Although
217 accumulating evidence reveals that these strategies have significant effects on reducing

218 BP,^{11,13,26,27} our analysis shows that relatively few people report that these strategies have been
219 recommended by physicians for hypertension control among hypertensive patients were (55.6%
220 reporting being told to control weight , 68.4% to reduce sodium intake, 66.6% to exercise more,
221 and to reduce alcohol use). The chance of reporting undertaking lifestyle modifications beyond
222 medications for hypertension control is higher in patients who report receiving physician's
223 advice than patients not reporting any advice.²⁸ To the extent that self-report is accurate, less
224 frequent recommendations for lifestyle interventions represent a lost opportunity for BP
225 reduction and control. Investigation of physician characteristics as predictors for prescribing
226 non-pharmacological strategies is needed in order to improve hypertension control among
227 hypertensive patients.

228 Among hypertensive patients who report having been told by physicians to take non-
229 pharmacological strategies, more exercise was the least frequent self-reported strategy (58.8%)
230 used for hypertension control. Regular aerobic physical activity can facilitate weight loss,
231 decrease BP, and reduce the overall risk of cardiovascular disease.^{22,29} BP may be lowered by 4-
232 9 mm Hg with moderately intense physical activity including brisk walking for 30 minutes a
233 day, 5 days per week.²² Non-preference for undertaking more exercise for BP control
234 necessitates new strategies to engage hypertensive patients in more physical activity to reduce
235 BP and improve cardiovascular health outcomes. Among hypertensive patients who reported
236 receiving advice, the proportion who report choosing to take at least 2 non-pharmacological
237 strategies was much higher than the proportion who report using a single strategy (91.2% vs.
238 8.8%). As judged by self-report, physician advice appears to be an effective motivator for
239 undertaking hypertension-related non-pharmacological strategies in individuals with
240 hypertension regardless of gender, race/ethnicity, or other characteristics.

241 Obese patients were more likely to report using at least 2 non-pharmacological strategies for
242 hypertension control. Obesity is a major risk factor for hypertension treatment and control.^{7,30}
243 Weight reduction may lower BP by 5-20 mm Hg per 10 kg of weight loss in an overweight or
244 obese individual.²² The DASH eating plan encompasses a diet rich in fruits, vegetables, and
245 low-fat dairy products and may lower body weight and thus lower BP by 8-14 mm Hg.³¹
246 Hypertension programs and studies might inform hypertensive patients with obesity to be more
247 aware of their increased risks of uncontrolled BP and adverse cardiovascular outcomes and to
248 be more willing to undertake multiple strategies rather than a single strategy for BP control.

249 However, our data also shows that obese patients were less likely to report undertaking weight
250 control or more exercise as a strategy beyond medications. This indicates that obesity is not
251 only a risk factor for resistance to hypertension treatment, but also a risk factor for non-
252 adherence to physical activity recommended by physicians. The reason obese people report less
253 preference for increasing their exercise for hypertension control remains unclear. One possible
254 reason is that obesity is associated with many adverse health outcomes (e.g. diabetes and heart
255 disease with joint discomfort), and these outcomes might limit exercise tolerance in patients and
256 hence predispose them to avoid physical activity as a BP control strategy.³² This explanation is
257 also supported by the finding in this study that patients with diabetes were less likely to report
258 undertaking weight control and more exercise for hypertension control.

259 Our analysis shows that Non-Hispanic blacks and Hispanics were more likely than non-
260 Hispanic whites to report undertaking multiple non-pharmacological strategies (≥ 2) for BP
261 control. Compared to non-Hispanic whites, non-Hispanic blacks have higher prevalence and
262 awareness of hypertension and lower hypertension control and are more likely to be under
263 treatment.^{7,33,34} More awareness of the risk of uncontrolled BP among non-Hispanic blacks may
264 be a motivator to take more lifestyle modification techniques beyond medications following the
265 clinical recommendations by physicians,³⁵ to improve BP control. Hispanics with hypertension
266 have lower treatment and lower control rates than non-Hispanic whites.^{7,34} One possible reason
267 for Hispanics to report using multiple strategies is that Hispanic patients were more likely to
268 report receiving physician's advice for non-pharmacological strategies than non-Hispanic
269 whites (39% more for weight control, 32% more for sodium intake reduction, 57% more for
270 more exercise, and 100% more for alcohol use reduction in this study). Another possible reason
271 is that knowledge of increased risk of uncontrolled hypertension among Hispanic patients may
272 also motivate them to take more strategies than non-Hispanic whites to control BP as non-
273 Hispanic black patients did in this study.

274 Uncontrolled hypertension is significantly associated with age, and older people have higher
275 rates of uncontrolled hypertension compared to younger people. Although older patients should
276 take strategies beyond anti-hypertensive treatment for hypertension control, our study indicates
277 that middle-aged and old patients did not report using non-pharmacological strategies (except
278 for sodium intake reduction), and/or use at least 2 strategies more frequently than young patients
279 to control hypertension. This cannot be simply explained by the limited physical capacity in

280 older patients. More attention should be paid to how to engage older people in using more
281 available lifestyle modifications for BP control. Older patients were more likely to report
282 undertaking sodium reduction in our study. This presents evidence that diet-related programs,
283 such as DASH Diet³¹ and Mediterranean diet,³⁶ might be more appropriate and more likely to be
284 successful for older patients. These programs can help older people with hypertension improve
285 BP control through eating healthy and losing weight.^{31,37} In the meantime, exercise related
286 programs that are well suited for older people need to be more widely available.

287 The NHANES program includes a large survey sample with a stratified multi-stage sampling
288 design, ensuring adequate power to obtain unbiased estimates. There are several limitations in
289 this study. It is possible that self-report does not accurately reflect physicians' advice, or
290 patients' use of blood pressure reduction strategies (even the use of medications). For example,
291 self-reported sodium intake has been found to correlate poorly with urinary sodium excretion.³⁸
292 The issue of accuracy of self-report is inherent to studies that ask for patients' perspectives.
293 Irrespective of the accuracy of self-report, the findings of our study provide valuable insight into
294 the issue of physicians' advice and adoption of that advice--directly from the patient's
295 perspective. BP measurements were obtained at a single time point may capture some patients
296 without persistent hypertension. In clinical practice, it is preferable to rely upon blood pressure
297 estimates separated in time. However, the reliability of the blood pressure estimate provided by
298 the NHANES' protocol is greater than that obtained in routine clinical practice, since the
299 average of up to 4 separate measurements was obtained under the same standardized conditions
300 in each of the surveys. Race/ethnicity of the health care provider may impact the patient-
301 provider relationship³⁹ which might have a significant impact on the recommendation of and
302 adherence to the non-pharmacological strategies described in our study; however, health care
303 provider racial/ethnic information was not captured in NHANES to evaluate such impact. Our
304 definition of hypertension excluded hypertensive individuals with BP successfully controlled by
305 physical activity, weight control and other non-pharmacological techniques. Participants who
306 have been diagnosed to have hypertension but are not receiving medications are not counted as
307 hypertensive.

308 In conclusion, among hypertensive patients who report having been told by physicians to
309 undertake non-pharmacological strategies, a great majority of patients reported adopting
310 multiple strategies (≥ 2) for hypertension control. Physicians' clinical advice as recalled by

311 patients appears to play an important role in the number of strategies patients report adopting.
312 Sodium intake reduction was the most frequently reported as having been adopted, and “more
313 exercise” was the least frequently adopted strategy by self-report. Non-Hispanic blacks and
314 Hispanics were more likely to report using at least 2 strategies, and non-Hispanic blacks were
315 also more likely to report taking each single strategy whereas Hispanics were more likely to
316 report choosing sodium reduction for BP control. Hypertensive patients with obesity and
317 diabetes were less likely to report undertaking more exercise compared to the corresponding
318 peers. Education programs should be developed to enhance physicians’ ability to dispense
319 effective advice for lifestyle modifications and to increase patients’ engagement in physical
320 activity.

321 **Acknowledgement**

322 We thank the National Center of Health Statistics for the available NHANES survey data.

323 **Disclosures**

324 The authors declare no conflicts of interest in the present study.

Author Manuscript

REFERENCES

1. Benjamin EJ, Blaha MJ, Chiuve SE, et al. Heart Disease and Stroke Statistics-2017 Update: A Report From the American Heart Association. *Circulation*. 2017;135(10):e146-e603.
2. Dubow J, Fink ME. Impact of hypertension on stroke. *Curr Atheroscler Rep*. 2011;13(4):298-305.
3. Wong ND, Thakral G, Franklin SS, et al. Preventing heart disease by controlling hypertension: impact of hypertensive subtype, stage, age, and sex. *Am Heart J*. 2003;145(5):888-895.
4. Khush KK, Tasissa G, Butler J, McGlothlin D, De Marco T, Investigators E. Effect of pulmonary hypertension on clinical outcomes in advanced heart failure: analysis of the Evaluation Study of Congestive Heart Failure and Pulmonary Artery Catheterization Effectiveness (ESCAPE) database. *Am Heart J*. 2009;157(6):1026-1034.
5. Sim JJ, Shi J, Kovesdy CP, Kalantar-Zadeh K, Jacobsen SJ. Impact of achieved blood pressures on mortality risk and end-stage renal disease among a large, diverse hypertension population. *J Am Coll Cardiol*. 2014;64(6):588-597.
6. Hering D, Esler MD, Krum H, et al. Recent advances in the treatment of hypertension. *Expert Rev Cardiovasc Ther*. 2011;9(6):729-744.
7. Egan BM, Zhao Y, Axon RN. US trends in prevalence, awareness, treatment, and control of hypertension, 1988-2008. *JAMA*. 2010;303(20):2043-2050.
8. Chow CK, Yusuf R, Kelishadi R. Prevention and control of hypertension in different countries--reply. *JAMA*. 2014;311(4):419-420.
9. Brook RD, Appel LJ, Rubenfire M, et al. Beyond medications and diet: alternative approaches to lowering blood pressure: a scientific statement from the american heart association. *Hypertension*. 2013;61(6):1360-1383.
10. Appel LJ. Nonpharmacologic therapies that reduce blood pressure: a fresh perspective. *Clin Cardiol*. 1999;22(7 Suppl):III1-5.
11. Wexler R, Aukerman G. Nonpharmacologic strategies for managing hypertension. *Am Fam Physician*. 2006;73(11):1953-1956.
12. Semlitsch T, Jeitler K, Berghold A, et al. Long-term effects of weight-reducing diets in people with hypertension. *The Cochrane database of systematic reviews*. 2016;3:Cd008274.
13. Blumenthal JA, Sherwood A, Gullette EC, et al. Exercise and weight loss reduce blood pressure in men and women with mild hypertension: effects on cardiovascular, metabolic, and hemodynamic functioning. *Arch Intern Med*. 2000;160(13):1947-1958.

14. Aburto NJ, Ziolkovska A, Hooper L, Elliott P, Cappuccio FP, Meerpohl JJ. Effect of lower sodium intake on health: systematic review and meta-analyses. *Bmj*. 2013;346:f1326.
15. Eckel RH, Jakicic JM, Ard JD, et al. 2013 AHA/ACC guideline on lifestyle management to reduce cardiovascular risk: a report of the American College of Cardiology/American Heart Association Task Force on Practice Guidelines. *Circulation*. 2014;129(25 Suppl 2):S76-99.
16. Aburto NJ, Hanson S, Gutierrez H, Hooper L, Elliott P, Cappuccio FP. Effect of increased potassium intake on cardiovascular risk factors and disease: systematic review and meta-analyses. *Bmj*. 2013;346:f1378.
17. Roerecke M, Kaczorowski J, Tobe SW, Gmel G, Hasan OSM, Rehm J. The effect of a reduction in alcohol consumption on blood pressure: a systematic review and meta-analysis. *The Lancet Public Health*. 2(2):e108-e120.
18. National Center for Health Statistics. The National Health and Nutrition Examination Survey (NHANES) 1999-2010 Data Files. Available at: http://www.cdc.gov/nchs/nhanes/nhanes_questionnaires.htm. Accessed June 16, 2016.
19. National Health and Nutrition Examination Survey. Physician examination procedures manual (January 2003). https://www.cdc.gov/NCHS/data/nhanes/nhanes_03_04/PE.pdf. Accessed April 5, 2010.
20. Pickering TG, Hall JE, Appel LJ, et al. Recommendations for blood pressure measurement in humans and experimental animals: part 1: blood pressure measurement in humans: a statement for professionals from the Subcommittee of Professional and Public Education of the American Heart Association Council on High Blood Pressure Research. *Circulation*. 2005;111(5):697-716.
21. National Health and Nutrition Examination Survey. Physician examination procedures manual (original 1999, revised 2000). http://www.cdc.gov/nchs/nhanes/nhanes_01_02/physician_year_3.pdf. Accessed April 5, 2010.
22. Chobanian AV, Bakris GL, Black HR, et al. The Seventh Report of the Joint National Committee on Prevention, Detection, Evaluation, and Treatment of High Blood Pressure: the JNC 7 report. *JAMA*. 2003;289(19):2560-2572.
23. Liu X, Rodriguez CJ, Wang K. Prevalence and trends of isolated systolic hypertension among untreated adults in the United States. *J Am Soc Hypertens*. 2015;9(3):197-205.

24. National Center for Health Statistics, Centers for Disease Control and Prevention. National Health and Nutrition Examination Survey: analytic guidelines, 1999-2010. http://www.cdc.gov/nchs/data/nhanes/analytic_guidelines_11_12.pdf. Accessed June 20, 2015.
25. Appel LJ. Lifestyle modification as a means to prevent and treat high blood pressure. *J Am Soc Nephrol*. 2003;14(7 Suppl 2):S99-S102.
26. Sacks FM, Svetkey LP, Vollmer WM, et al. Effects on blood pressure of reduced dietary sodium and the Dietary Approaches to Stop Hypertension (DASH) diet. DASH-Sodium Collaborative Research Group. *N Engl J Med*. 2001;344(1):3-10.
27. Appel LJ, Brands MW, Daniels SR, et al. Dietary approaches to prevent and treat hypertension: a scientific statement from the American Heart Association. *Hypertension*. 2006;47(2):296-308.
28. Egede LE. Lifestyle modification to improve blood pressure control in individuals with diabetes: is physician advice effective? *Diabetes Care*. 2003;26(3):602-607.
29. Myers J. Cardiology patient pages. Exercise and cardiovascular health. *Circulation*. 2003;107(1):e2-5.
30. Egan BM, Zhao Y, Axon RN, Brzezinski WA, Ferdinand KC. Uncontrolled and apparent treatment resistant hypertension in the United States, 1988 to 2008. *Circulation*. 2011;124(9):1046-1058.
31. Blumenthal JA, Babyak MA, Hinderliter A, et al. Effects of the DASH diet alone and in combination with exercise and weight loss on blood pressure and cardiovascular biomarkers in men and women with high blood pressure: the ENCORE study. *Arch Intern Med*. 2010;170(2):126-135.
32. Borlaug BA, Melenovsky V, Russell SD, et al. Impaired chronotropic and vasodilator reserves limit exercise capacity in patients with heart failure and a preserved ejection fraction. *Circulation*. 2006;114(20):2138-2147.
33. Cutler JA, Sorlie PD, Wolz M, Thom T, Fields LE, Roccella EJ. Trends in hypertension prevalence, awareness, treatment, and control rates in United States adults between 1988-1994 and 1999-2004. *Hypertension*. 2008;52(5):818-827.
34. Hajjar I, Kotchen TA. Trends in prevalence, awareness, treatment, and control of hypertension in the United States, 1988-2000. *JAMA*. 2003;290(2):199-206.
35. Mellen PB, Palla SL, Goff DC, Jr., Bonds DE. Prevalence of nutrition and exercise counseling for patients with hypertension. United States, 1999 to 2000. *J Gen Intern Med*. 2004;19(9):917-924.

36. Willett WC, Sacks F, Trichopoulos A, et al. Mediterranean diet pyramid: a cultural model for healthy eating. *Am J Clin Nutr.* 1995;61(6 Suppl):1402S-1406S.

Percentages or means (95% confidence intervals)

37. Estruch R, Martinez-Gonzalez MA, Corella D, et al. Effects of a Mediterranean-style diet on cardiovascular risk factors: a randomized trial. *Ann Intern Med.* 2006;145(1):1-11.
38. Gerber LM, Mann SJ. Inaccuracy of self-reported low sodium diet. *American journal of human biology : the official journal of the Human Biology Council.* 2012;24(2):189-191.
39. Schoenthaler A, Allegrante JP, Chaplin W, Ogedegbe G. The effect of patient-provider communication on medication adherence in hypertensive black patients: does race concordance matter? *Ann Behav Med.* 2012;43(3):372-382.

Table 1. Characteristics of hypertensive patients by hypertension control status in the study population (n= 4,000)

	All	Controlled hypertension	Uncontrolled hypertension
Count (N)	4000	2130	1870
Age			
Mean (years)	59.8 (59.1, 60.5)	59.0 (58.1, 59.9)	60.8 (59.7, 61.8) ‡
18-39 (%)	7.7 (6.2, 9.2)	6.8 (5.5, 8.0)	8.8 (6.2, 11.4)
40-59 (%)	40.8 (38.6, 43.1)	44.8 (41.4, 48.2)	36.5 (33.3, 39.6) †
≥60 (%)	51.4 (49.3, 53.6)	48.4 (45.2, 51.7)	54.7 (51.8, 57.7) ‡
Gender			
Female (%)	55.0 (52.6, 57.3)	53.1 (50.0, 56.2)	57.0 (53.7, 60.3)
Race/Ethnicity			
Non-Hispanic white (%)	73.8 (69.7, 77.9)	76.5 (72.6, 80.3)	70.9 (66.2, 75.6)
Non-Hispanic black (%)	14.3 (11.0, 17.5)	13.2 (10.3, 16.0)	15.5 (11.6, 19.4)
Hispanic (%)	7.9 (4.9, 10.9)	6.9 (4.0, 9.9)	9.0 (5.7, 12.4)
Education			
High school or below (%)	54.6 (51.5, 57.7)	52.3 (48.4, 56.2)	57.1 (53.6, 60.6) *
Family poverty income ratio			
Mean	2.9 (2.8, 3.0)	3.0 (2.9, 3.1)	2.7 (2.6, 2.9) ‡
Poor (%)	13.4 (11.6, 15.1)	11.9 (9.9, 13.9)	15.0 (12.4, 17.6) *
Body mass index			
Mean (kg/m ²)	30.9 (30.6, 31.3)	31.4 (30.9, 31.9)	30.5 (30.0, 31.0) ‡
Obesity (%)	48.3 (46.3, 50.3)	50.4 (47.3, 53.4)	46.0 (42.5, 49.5)
Total cholesterol			
Mean (mg/dl)	208.1 (205.9, 210.3)	204.5 (201.2, 207.9)	212.1 (209.6, 214.6) ‡
High cholesterol (%)	56.4 (53.8, 59.1)	52.9 (49.2, 56.6)	60.4 (57.3, 63.5) ‡
Glycohemoglobin			
Mean (%)	5.9 (5.8, 5.9)	5.9 (5.8, 6.0)	5.9 (5.8, 5.9)
Diabetes (%)	15.4 (13.9, 16.9)	16.1 (14.0, 18.2)	14.6 (12.6, 16.7)
Triglyceride			
Mean (kg/m ²)	172.9 (165.6, 180.3)	177.9 (165.9, 189.9)	166.8 (159.1, 174.5) ‡
High Triglyceride (%)	45.9 (42.9, 49.0)	47.0 (42.4, 51.6)	44.6 (40.8, 48.4)
Family History (%)	40.5 (38.1, 42.8)	42.6 (39.5, 45.8)	38.1 (35.1, 41.1) *
Told to control weight (%)	55.6 (53.6, 57.7)	58.2 (54.9, 61.5)	52.8 (49.4, 56.1) *
Told to reduce sodium (%)	68.4 (66.7, 70.0)	69.9 (67.9, 71.9)	66.6 (64.1, 69.2) *
Told to exercise more (%)	66.6 (64.4, 68.7)	71.6 (69.3, 73.8)	61.0 (57.6, 64.4) ‡
Told to reduce alcohol (%)	25.5 (23.5, 27.5)	27.9 (25.3, 30.5)	22.8 (20.6, 25.1) ‡

Note: * $p < 0.05$, † $p < 0.01$, ‡ $p < 0.001$ for overall differences in means or percentages of characteristics between patients with controlled hypertension and patients with uncontrolled hypertension

Table 2. Self-reported adoption rates and 95% confidence intervals of physician recommended non-pharmacological strategies for hypertension control among hypertensive patients (n=3,313)

Author Manuscript

Characteristics	Weight control	Reduced sodium intake	More exercise	Reduced alcohol use
Count (n)	1628	2503	1584	827
All (%)	76.8 (73.2, 80.3)	86.7 (84.4, 89.0)	58.8 (56.5, 61.0)	76.8 (72.2, 81.5)
Age				
18-39 (%)	74.5 (64.1, 84.8)	77.3 (67.6, 87.1)	55.3 (43.1, 67.6)	77.6 (64.9, 90.4)
40-59 (%)	76.3 (71.4, 81.2)	85.2 (81.1, 89.3)	57.9 (53.9, 61.9)	77.9 (70.8, 85.0)
≥60 (%)	77.7 (73.7, 81.7)	89.5 (87.2, 91.8)	60.2 (57.4, 63.0)	75.4 (70.4, 80.4)
Gender				
Female (%)	75.6 (71.7, 79.4)	90.2 (88.2, 92.1)	57.1 (54.0, 60.1)	79.7 (74.2, 85.3)
Male (%)	78.1 (73.4, 82.9)	82.6 (79.0, 86.2)	60.8 (56.8, 64.9)	74.8 (68.5, 81.1)
Race/Ethnicity				
Non-Hispanic white (%)	75.6 (71.3, 79.9)	84.9 (81.9, 88.0)	56.8 (54.0, 59.6)	73.4 (68.0, 78.8)
Non-Hispanic black (%)	78.9 (76.0, 81.9)	91.8 (89.4, 94.1)	62.6 (58.7, 66.5)	81.8 (76.3, 87.3)
Hispanic (%)	78.5 (68.1, 88.9)	89.6 (85.7, 93.5)	63.0 (54.1, 71.8)	86.8 (78.0, 95.6)
Education				
High school or below (%)	76.0 (71.9, 80.0)	86.4 (83.6, 89.3)	58.2 (54.6, 61.9)	76.3 (70.1, 82.4)
College or above (%)	77.6 (73.3, 82.0)	87.0 (83.7, 90.4)	59.3 (56.0, 62.6)	77.6 (71.7, 83.4)
Family poverty income ratio				
Poor (%)	76.8 (68.7, 84.9)	85.9 (81.2, 90.7)	55.7 (49.2, 62.2)	81.9 (72.1, 91.6)
Non-poor (%)	76.8 (72.6, 80.9)	86.2 (83.8, 88.6)	60.0 (57.0, 63.0)	75.6 (70.5, 80.8)
Body mass index				
Obesity (%)	72.6 (68.3, 77.0)	85.8 (83.3, 88.4)	54.5 (51.2, 57.8)	77.2 (70.8, 83.6)
Non-obesity (%)	84.9 (81.6, 88.3)	87.2 (83.4, 91.0)	65.0 (60.4, 69.5)	76.0 (69.5, 82.6)
Total cholesterol				
High cholesterol (%)	76.1 (70.9, 81.3)	85.8 (82.6, 88.9)	57.4 (53.6, 61.2)	74.9 (69.0, 80.7)
Normal (%)	78.5 (74.8, 82.2)	87.4 (84.4, 90.3)	61.0 (57.1, 64.9)	79.7 (74.3, 85.2)
Glycohemoglobin				
Diabetes (%)	75.2 (69.9, 80.5)	89.6 (85.4, 93.8)	54.2 (49.3, 59.1)	79.4 (72.0, 86.7)
Non-diabetes (%)	77.4 (73.6, 81.2)	85.9 (83.5, 88.4)	60.1 (57.5, 62.7)	76.5 (71.2, 81.8)
Triglyceride				
High Triglyceride (%)	76.9 (72.1, 81.8)	87.0 (82.6, 91.4)	54.4 (49.6, 59.1)	75.8 (67.5, 84.2)
Normal (%)	78.1 (71.8, 84.3)	86.9 (82.4, 91.5)	62.6 (57.9, 67.3)	77.7 (69.5, 85.9)
Family History (%)	76.1 (70.8, 81.4)	86.9 (83.6, 90.2)	57.5 (52.6, 62.4)	77.5 (70.7, 84.3)

Table 3. Impact of socio-demographic and clinical factors on self-reported choice of physician recommended non-pharmacologic strategies among hypertensive patients (n=3,313)

Characteristics	Weight control (n=2,085)		Reduced sodium intake (n=2,805)		More exercise (n=2,579)		Reduced alcohol use (n=1,022)	
	Count (%)	OR	95% CI	OR	95% CI	OR	95% CI	
Age (vs. 18-39 y)								
40-59 y	136 (7.2%)	1.36	0.78-2.38	2.08 *	1.07-4.04	1.26	0.69-2.30	1.31
≥60 y	14.4 (0.0, 30.4)	1.28	0.70-2.33	2.99 †	1.55-5.79	1.34	0.73-2.46	1.33
Gender (vs. male)								
Female	73.6 (55.2, 92.0) ‡	0.91	0.69-1.19	1.70 ‡	1.26-2.29	0.85	0.67-1.09	1.30
Race/Ethnicity (vs. non-Hispanic white)								
Non-Hispanic black	12.0 (1.1, 22.9)	1.36 *	1.05-1.75	2.45 ‡	1.55-3.89	1.44 ‡	1.16-1.78	1.61 *
Hispanic	26.6 (8.5%)	1.30	0.70-2.43	1.87 *	1.01-3.46	1.40	0.89-2.22	2.02
Education (vs. college or above)								
High school or below	21.9 (12.8%)	0.97	0.72-1.31	0.78	0.54-1.15	0.92	0.68-1.24	0.82
Poverty status (vs. non-poor)								
Poor	14.4 (0.0, 30.4)	0.99	0.59-1.67	0.80	0.50-1.28	0.84	0.59-1.20	1.28
Obesity	21.9 (12.8%)	0.52 ‡	0.39-0.69	0.97	0.64-1.45	0.70 *	0.52-0.94	1.06
High cholesterol	26.6 (8.5%)	0.85	0.64-1.15	0.83	0.59-1.17	0.89	0.69-1.16	0.79
Diabetes	21.9 (12.8%)	0.87	0.64-1.18	1.32	0.84-2.08	0.78 *	0.60-1.01	1.11
Family History	26.6 (8.5%)	0.87	0.58-1.31	1.06	0.74-1.52	0.98	0.75-1.29	1.08

Note: OR, odds ratio; CI, confidence interval.

* p<0.05, † p<0.01, ‡ p<0.001 for the impact of factors on the choice of non-pharmacological strategies among hypertensive patients.

Table 4. Percentages (95% confidence intervals) of the total number of physician recommended non-pharmacological strategies adopted by hypertensive patients (n=3,313)

40-59 (%)	8.4 (3.1, 13.6)	13.3 (8.7, 17.9)	78.3 (72.5, 84.1) ‡
≥60 (%)	7.8 (4.4, 11.1)	10.7 (5.8, 15.6)	81.6 (76.1, 87.0) ‡
Gender			
Female (%)	6.6 (2.8, 10.4)	12.7 (7.4, 17.9)	80.7 (74.8, 86.7) ‡
Male (%)	10.5 (4.2, 16.9)	11.6 (6.7, 16.5)	77.8 (72.5, 83.2) ‡
Race/Ethnicity			
Non-Hispanic white (%)	9.6 (4.7, 14.6)	13.2 (7.5, 19.0)	77.1 (72.1, 82.1) ‡
Non-Hispanic black (%)	8.8 (4.7, 13.0)	10.8 (5.5, 16.0)	80.4 (76.1, 84.7) ‡
Hispanic (%)	2.6 (0.0, 5.7)	12.0 (3.8, 20.1)	85.4 (76.2, 94.7) ‡
Education			
High school or below (%)	10.5 (5.8, 15.2)	15.1 (9.9, 20.3)	74.4 (69.9, 79.0) ‡
College or above (%)	6.7 (1.5, 11.9)	8.1 (4.5, 11.7)	85.2 (79.2, 91.3) ‡
Family poverty income ratio			
Poor (%)	7.4 (1.0, 13.7)	13.1 (4.5, 21.8)	79.5 (68.7, 90.3) ‡
Non-poor (%)	9.7 (5.1, 14.3)	12.1 (7.2, 17.1)	78.2 (74.0, 82.4) ‡
Body mass index			
Obesity (%)	10.6 (5.4, 15.9)	15.6 (10.2, 20.9)	73.8 (68.4, 79.2) ‡
Non-obesity (%)	6.6 (3.0, 10.1)	6.1 (1.7, 10.5)	87.4 (82.6, 92.1) ‡
Total cholesterol			
High cholesterol (%)	7.6 (4.7, 10.5)	13.6 (8.1, 19.2)	78.8 (72.9, 84.6) ‡
Normal (%)	10.4 (3.6, 17.3)	10.3 (5.7, 14.8)	79.3 (73.0, 85.6) ‡
Glycohemoglobin			
Diabetes (%)	5.6 (1.7, 9.5)	15.0 (7.8, 22.3)	79.4 (71.6, 87.2) ‡
Non-diabetes (%)	9.6 (5.1, 14.0)	11.5 (6.5, 16.6)	78.9 (74.9, 82.9) ‡
Triglyceride			
High Triglyceride (%)	9.3 (1.9, 16.6)	12.8 (7.7, 18.0)	77.9 (69.7, 86.1) ‡
Normal (%)	6.6 (1.8, 11.4)	10.4 (2.8, 18.1)	83.0 (73.9, 92.1) ‡
Family History (%)	9.2 (2.5, 15.8)	12.4 (7.0, 17.9)	78.4 (70.9, 85.9) ‡

Note: ‡ p<0.001 for the differences in rates between groups determined by the number of non-pharmacological strategies adopted by hypertensive patients.

Characteristics	2 (vs. 0 or 1)		3 or more (vs. 0 or 1)	
	OR	95% CI	OR	95% CI
Age (vs. 18-39 y)				
40-59 y	1.46	0.90-2.39	1.27	0.73-2.20
≥60 y	1.36	0.85-2.19	0.99	0.61-1.60
Gender (vs. male)				
Female	0.87	0.65-1.16	0.81	0.64-1.02
Race/Ethnicity (vs. non-Hispanic white)				

Non-Hispanic black	1.50 *	1.05-2.13	1.82 ‡	1.44-2.29
Hispanic	1.83 *	1.16-2.89	2.24 ‡	1.41-3.57
Education (vs. college or above)				
High school or below (%)	1.07	0.81-1.42	1.00	0.77-1.30
Poverty status (vs. non-poor)				
Poor	0.93	0.66-1.32	0.89	0.60-1.31
Obesity	1.64 ‡	1.24-2.15	1.68 ‡	1.40-2.03
High cholesterol	0.80 *	0.67-0.96	0.77 *	0.62-0.97
Diabetes	1.66 *	1.12-2.44	1.62 †	1.15-2.27
Family History	1.20	0.89-1.63	1.20	0.91-1.58

Table 5. Impact of socio-demographic and clinical factors on the number of physician recommended non-pharmacological strategies adopted by hypertensive patients (n=3,313)

Note: OR, odds ratio; CI, confidence interval.

* $p < 0.05$, † $p < 0.01$, ‡ $p < 0.001$ for the impact of factors on the number of non-pharmacological strategies adopted by hypertensive patients.