

Sleep-Disordered Breathing in Michigan: A Practice Pattern Survey

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ABSTRACT

Objectives: This survey sought to determine whether self-professed sleep specialists in the State of Michigan show practice variations in the diagnosis and management of sleep-disordered breathing (SDB), and whether such variations occur between pulmonologists and neurologists. **Methods:** Questionnaires on practice volume and patterns during the prior 12 months were mailed to physician members of the Michigan Sleep Disorders Association ($n = 119$); 67 were completed and returned. **Results:** Respondents reported that they personally saw a median of 8 new patients each week for suspected SDB; estimates were that 86% of these patients were eventually confirmed to have SDB. Most patients (82%) had laboratory-based polysomnography after an initial clinic evaluation, and most (69%) of those treated for SDB received continuous positive airway pressure. However, practice patterns differed substantially among respondents, even when the analysis was limited to the 42 who reported board certification by the American Board of Sleep Medicine. For example, among all surveyed practices the likelihood that suspected SDB would be evaluated with a split-night diagnostic and treatment polysomnogram varied from 0 to 90%. The likelihood of SDB treatment with bilevel positive airway pressure varied from 0 to 50%, with automatically titrating devices from 0 to 100%, with surgery from 0 to 100% (0 to 50% among certified practitioners), and with oral appliances from 0 to 20%. The practice patterns of pulmonologists and neurologists did not differ significantly. **Conclusion:** Approaches to SDB vary widely in Michigan, though not according to clinician background in pulmo-

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nary medicine or neurology. A patient's experience, in both assessment and treatment, could differ substantially based on which clinician is consulted.

KEYWORDS: Sleep apnea syndromes, physician's practice patterns, polysomnography, continuous positive airway pressure

Cost-effectiveness analyses help to motivate decisions about healthcare expenditures, and in particular could influence the direction that sleep medicine takes in its comparatively early stages of development. However, cost-effectiveness analyses in sleep medicine have been rare.¹ All such analyses must compare one strategy or procedure—usually a newly proposed intervention—to another method, most often standard practice. Lack of knowledge about current practices constitutes part of the reason why more cost-effectiveness analyses have not been performed. A study by Richard Coleman and colleagues in the early 1980's,² and a follow-up study more recently,³ showed that sleep-disordered breathing (SDB) is by far the most common clinical diagnosis and reason for testing at large academic sleep centers. However, these studies did not examine clinicians' practice patterns with respect to SDB, or the experience of their patients.

In countries that do not have nationalized healthcare systems and records, practice pattern studies still can be accomplished conveniently within specific healthcare systems, health maintenance organizations, or third-party payors. However, more generalizable, regional data are more difficult to obtain. We surveyed physicians who view themselves as sleep specialists, as suggested by membership in the Michigan Sleep Disorders Association, about their experience, practices, diagnostic procedures, and management strategies with respect to SDB. The aim of this descriptive study was to provide estimates of practice patterns with respect to SDB. Such data are illuminating by themselves, and they also facilitate development of cost-effectiveness models.

METHODS

Subjects

Names and addresses were obtained for all Michigan Sleep Disorders Association members who are physicians. The Michigan Sleep Disorders Association is believed to have been the first state-based organization of its kind at its founding in 1980. The organization sponsors a well-attended annual meeting, a smaller annual research meeting, a newsletter, and a Web site. Although membership in this organization is not required to practice sleep medicine in Michigan, membership is comparatively inexpensive (\$50 per year) and the large majority of clinicians with active sleep medicine practices are believed to belong to this organization. The number of clinician members compares closely to the Michigan membership roster listed in the American Academy of Sleep Medicine Directory, 2002–2003 ($n = 159$, including several technicians, research associates, or other nonclinicians). On August 17, 2001, Internal Review Board-approved cover letters and questionnaires were mailed to all 119 physician members of the Michigan Sleep Disorders Association. A lengthy consent that could have reduced response rates was avoided by keeping this IRB-approved survey anonymous. Respondents were asked to mail a coded postcard separately, at the same time that they mailed the survey, to let investigators know their questionnaire had been completed. On September 14, 2001, nonresponders were mailed a follow-up request to complete the survey. All responses included in this report were received by the end of 2001.

Table 1 Assessment and Treatment of Sleep-Disordered Breathing: A Practice Pattern Survey

Thinking about the *past 12 months*, please give your *best estimates* to the questions below.

- 1) About how many *new* patients did you evaluate (personally see) for suspected sleep-disordered breathing during an average week:
Average # of new patients evaluated per week = ____ (If 0, skip to Q8)
 - mostly adults
 - mostly children
- 2) After your assessment and any relevant testing or referrals, what percentage of such patients were confirmed to have . . .
 - a) sleep disordered breathing _____ %
 - b) no significant sleep-disordered breathing _____ %
- 3) Among all the new patients you saw for sleep-disordered breathing during the past 12 months, what is your best estimate of the percent who . . .
 - a) went on to have a sleep study _____ % ○ Don't know
 - b) already had a sleep study before they saw you _____ % ○ Don't know
 - c) had no sleep study before or after seeing you _____ % ○ Don't know
- 4) Of those new patients you subsequently assessed with sleep laboratory studies, what percent had a
 - a) full diagnostic night _____ % ○ Don't know
 - b) split-night protocol _____ % ○ Don't know
- 5) Among the new patients you saw for possible sleep-disordered breathing, about what percent did you assess with an ambulatory study?
 _____ % ○ Don't know
 (If 0, skip to Q7)
- 6) Of those you assessed with an ambulatory study, about what percent had an ambulatory study that . . .
 - a) . . . included EEG leads _____ % ○ Don't know
 - b) . . . included at least 2 cardio-respiratory channels _____ % ○ Don't know
 - c) . . . used oximetry only _____ % ○ Don't know
 - d) . . . titrated CPAP automatically at the same time _____ % ○ Don't know
 - e) Other: _____ % ○ Don't know
- 7) During an average week, in how many newly diagnosed patients did you initiate treatment for sleep-disordered breathing?
 _____ patients per week (If 0, skip to Q15, next page)
- 8) During an average week, how many patients with sleep-disordered breathing did you see for follow-up visits?
 _____ patients per week
- 9) Among all the patients you treated, yourself or by referral, for sleep-disordered breathing, what percent received . . . (sum of responses may exceed 100%):
 - a) CPAP _____ % ○ Don't know
 - b) BiPAP _____ % ○ Don't know
 - c) Automatic self-titrating CPAP _____ % ○ Don't know
 - d) Surgery _____ % ○ Don't know
 - e) Oral appliance _____ % ○ Don't know
 - f) A formal weight loss program _____ % ○ Don't know
 - g) Positional therapy _____ % ○ Don't know
 - h) Other _____ % ○ Don't know
- 10) Among all the patients you treated with CPAP or BiPAP, what percent underwent a titration study?
 _____ % ○ Don't know
- 11) Among the patients you saw who subsequently had surgery for sleep-disordered breathing, what percent . . .
 - a) had inpatient surgery (any type) _____ % ○ Don't know
 - b) had outpatient surgery (any type) _____ % ○ Don't know
 - c) failed treatment with CPAP or BiPAP _____ % ○ Don't know

Table 1 (Continued)

-
- 12) Of those sleep-disordered breathing patients who had *inpatient surgery*, what percent had (sum of responses may exceed 100%) . . .
- | | | |
|---|-------|----------------------------------|
| a) Uvulopalatopharyngoplasty (UPPP) | ___ % | <input type="radio"/> Don't know |
| b) Tracheostomy | ___ % | <input type="radio"/> Don't know |
| c) Tonsillectomy or adenotonsillectomy | ___ % | <input type="radio"/> Don't know |
| d) Genioglossus advancement | ___ % | <input type="radio"/> Don't know |
| e) Hyoid suspension | ___ % | <input type="radio"/> Don't know |
| f) Maxillary and mandibular advancement | ___ % | <input type="radio"/> Don't know |
| g) Other _____ | ___ % | <input type="radio"/> Don't know |
- 13) Of those sleep-disordered breathing patients who had *outpatient surgery*, what percent were treated with . . .
- | | | |
|---|-------|----------------------------------|
| a) Laser-assisted uvuloplasty (LAUP) | ___ % | <input type="radio"/> Don't know |
| b) Radiofrequency volumetric reduction of the soft palate or tongue (somnoplasty) | ___ % | <input type="radio"/> Don't know |
| c) Tonsillectomy or adenotonsillectomy | ___ % | <input type="radio"/> Don't know |
| d) Other _____ | ___ % | <input type="radio"/> Don't know |
- 14) Of those sleep-disordered breathing patients who were treated with oral appliances, what percent received . . .
- | | | |
|--|-------|----------------------------------|
| a) An adjustable mandibular advancement device | ___ % | <input type="radio"/> Don't know |
| b) A nonadjustable mandibular advancement device | ___ % | <input type="radio"/> Don't know |
| c) Tongue retaining device | ___ % | <input type="radio"/> Don't know |
| d) Other _____ | ___ % | <input type="radio"/> Don't know |
- Now we'd like to ask some basic questions about you.
- 15) Please indicate which of the following degrees you have:
- | | |
|------------------------------------|-----------------------------|
| <input type="radio"/> MD | <input type="radio"/> DDS |
| <input type="radio"/> PhD | <input type="radio"/> MS/MA |
| <input type="radio"/> Other; _____ | |
- 16) What year did you graduate from medical, graduate, or other professional school? ____
- 17) What is your primary clinical specialty? ____
- 18) Are you board certified in that specialty? Yes No
- 19) Are you a member of any of the following groups?
- | | | |
|--|---------------------------|--------------------------|
| a) American Academy of Sleep Medicine (AASM) | <input type="radio"/> Yes | <input type="radio"/> No |
| b) Sleep Research Society (SRS) | <input type="radio"/> Yes | <input type="radio"/> No |
| c) Academy of Dental Sleep Medicine (ADSM) | <input type="radio"/> Yes | <input type="radio"/> No |
| d) State or regional sleep disorders association | <input type="radio"/> Yes | <input type="radio"/> No |
- 20) Which best describes the *main way* that you obtained your training in sleep medicine? (Please mark one response only)
- | |
|--|
| <input type="radio"/> No formal training |
| <input type="radio"/> Trained on the job by colleagues |
| <input type="radio"/> Took postgraduate course that lasted 2 weeks or less |
| <input type="radio"/> Postgraduate courses or fellowship work that amounted to less than 1 year full-time effort |
| <input type="radio"/> Postgraduate fellowship work that amounted to 1 or more years of full-time effort |
- 21) Did you obtain certification by the American Board of Sleep Medicine?
- | | |
|---------------------------|--------------------------|
| <input type="radio"/> Yes | <input type="radio"/> No |
|---------------------------|--------------------------|
- 22) Which best describes your current practice setting?
- | |
|--|
| <input type="radio"/> Private practice or free-standing sleep laboratory |
| <input type="radio"/> Hospital or HMO staff |
| <input type="radio"/> Academic medicine |
| <input type="radio"/> Other |
- 23) In what state (or country, if not U.S.) do you see most of your patients? ____
- 24) What is your gender? Male Female
-

Thank you for your time.

Survey Instrument

We designed a new questionnaire (see Table 1) about physicians' practices, experience, diagnostic approaches, and management strategies during the prior 12 months with respect to SDB. The survey development process included several stages: exploratory interviews, question drafting, and pretesting that allowed revision and finalization. In the first-stage exploratory interviews, open-ended discussions with sleep medicine physicians were used to understand how they framed their experiences with diagnosis and treatment of SDB. In the second stage, question drafting, survey items were generated based on the wording and response options suggested in the open-ended interviews. For example, based on physician preferences, several items requested percentages rather than raw numbers to estimate past experience with patients and procedures. During the third stage, pretesting, early versions of the questionnaire were administered twice, among six sleep medicine specialists, to collect and incorporate feedback about appropriateness of response options, clarity of wording, logic of concepts, and ability to remember and estimate answers. The survey was designed in accordance with Dillman's principles of questionnaire design.⁴ Despite precautions taken and refinement during pilot tests, three items (numbers 11, 13, and 14) proved to generate illogical answers with sufficient frequency to warrant exclusion of collected data from this report. The remainder of the items generated responses that were generally free of obvious inconsistencies, and these data were analyzed further.

Analysis

All data were double-entered, to improve accuracy, into an electronic database. Responses for most items are best estimates of numbers or percents, with reference to the past 12 months of practice (see Table 1). "Don't know" responses were considered to be missing data. Response variables generally did not follow a normal distribution; therefore nonparamet-

ric analytic methods were used. Data were summarized by median, tenth and ninetieth percentile, maximum and minimum. Percentages were compared using Wilcoxon rank sums tests or chi-square tests. In some cases, analyses were repeated after excluding respondents who were not certified by the American Board of Sleep Medicine (ABSM). Data were analyzed to characterize clinician practices, but also to generate an approximate characterization of patient experiences in Michigan practices. The latter was accomplished by weighting responses from each practitioner by the estimated number of patients seen or treated by that practitioner. Analyses were conducted using SAS®, version 8.1 (SAS Institute Inc., Cary, NC). The level of significance was set at $p < 0.05$.

RESULTS

Respondents

A total of 77 (65%) of the mailed surveys were returned. Surveys excluded from analysis included 7 from clinicians who were retired and saw no patients during the last 12 months, 2 from respondents who indicated they were dentists (despite the initial effort to confine the survey to physicians), and 1 from a clinician who answered the first two items only. This left 67 surveys on which the data reported below are based.

Among these 67 respondents, 61 (91%) were male. An M.D. degree was held by 57 (85%) of respondents, and a D.O. by 10 (15%). In addition, 6 (9%) held a Ph.D., M.S., M.A., M.B.A., or M.P.H. The median year of attainment of professional degree was 1981 (range, 1959 to 1994). The 66 respondents who indicated their specialty included 29 (44%) pulmonologists, 21 (32%) neurologists, 6 (9%) otolaryngologists, 4 (6%) primary care physicians, 2 (3%) who listed sleep medicine as their primary specialty, and 1 (1%) who listed each of the following as a primary specialty: neurophysiology, psychiatry, pediatrics, and anesthesia. Almost all

($n = 65$, or 97%) indicated that they were board certified in their primary specialty, 42 (63%) were board certified by the ABSM, 63 (94%) were members of the American Academy of Sleep Medicine, and 14 (21%) were members of the Sleep Research Society. A total of 16 (24%) reported that the main way they obtained training in sleep medicine was through postgraduate fellowship work that amounted to 1 or more years of full-time effort; 26 (39%) by postgraduate courses or fellowship work for less than 1 year; 17 (25%) through on-the-job training by colleagues; 7 (10%) through postgraduate course work that lasted 2 weeks or less; an additional 6 (9%) who combined such course work with other methods; and 1 (1%) through none of the above means.

Almost all respondents ($n = 58$, or 97% of those who answered this question) saw most of their patients in Michigan. Most respondents ($n = 45$, 67%) were in private practice or worked at a free-standing sleep laboratory, whereas 8 (12%) worked as staff at a hospital or other organization, 12 (18%) worked in academic medicine, 2 (3%) worked in some other setting, and 2 (3%) reported combinations of the above.

Practice Patterns

The number of patients seen annually, derived by multiplication of weekly estimates by 50, varied by a factor of 40, as shown in Table 2. The percentage of newly evaluated patients confirmed to have SDB was usually substantially higher than 50%. Most had a sleep study after an initial evaluation by a respon-

dent, though a minority already had had such a study before the clinic visit. The percentage of patients evaluated by split-night studies was generally low, but varied widely. Few clinicians reported use of ambulatory studies. Whether or not respondents were ABSM-certified had essentially no effect on median responses and little effect on ranges of responses except for two instances: the minimum number of newly evaluated patients who went on to have a sleep study rose from 10% among all respondents to 60% among ABSM-certified respondents, and the maximum number that had already had a sleep study at the time of the initial clinic visit fell from 94% to 50%.

The number of newly diagnosed patients in whom respondents initiated treatment varied widely, as shown in Table 3. The large majority treated mainly with continuous positive airway pressure (CPAP), though some outliers were noted, even among ABSM-certified respondents, one of whom treated only 20% of his or her patients with CPAP. Similarly, wide variability was noted in use of bilevel positive airway pressure (BPAP) and automatically titrating CPAP. Although one practitioner used the latter in 100% of the patients he or she treated for SDB, the highest percentage among ABSM-certified respondents was 20%. Most but not all practitioners reported that all their patients underwent a titration study before use of CPAP or BPAP. One ABSM-certified practitioner reported that only 50% of the patients he or she treated with CPAP or BPAP underwent a titration study first, though the question may have been misunderstood to apply to patients with conditions other than SDB.

Table 2 Practice Patterns: Diagnosis of SDB

Question-Item (See Table 1)	90th Max.	50th %ile	10th %ile	%ile	Min.
1. Number new patients seen per year	2000	1000	400	100	50
2. Confirmed to have SDB (%)	100	95	80	60	50
3a. Went on to have sleep study (%)	100	96	88	60	10
3b. Already had sleep study before clinic visit (%)	94	40	10	0	0
4b. Had a split-night study (%)	90	50	13	0	0
5. Assessed with an ambulatory study (%)	10	0	0	0	0

Table 3 Practice Patterns: Management of SDB

Question-Item (see Table 1)	Max.	90th %ile	50th %ile	10th %ile	Min.
7. Number patients treated for SDB (in one year)	2500	800	300	50	0
9. % Who received					
9a. . . . CPAP	100	90	80	30	0
9b. . . . BPAP	50	20	10	1	0
9c. . . . automatically titrating CPAP	100	5	0	0	0
9d. . . . surgery	100	50	5	0	0
9e. . . . oral appliance	20	10	1	0	0
9f. . . . formal weight-loss program	100	65	5	0	0
9g. . . . positional therapy	100	25	3	0	0
9h. . . . other	20	5	0	0	0
10. % of patients treated with CPAP or BPAP who underwent a titration study	100	100	100	95	50
12. Among inpatient surgeries, % who received . . .					
12a. . . . uvulopalatopharyngoplasty	100	100	75	0	0
12b. . . . tracheostomy	15	2	0	0	0
12c. . . . tonsillectomy or adenotonsillectomy	100	90	10	0	0
12d. . . . genioglossus advancement	30	1	0	0	0
12e. . . . hyoid suspension	30	0	0	0	0
12f. . . . bimaxillary advancement	60	10	0	0	0
12g. . . . other	80	1	0	0	0

Surgery and oral appliances were used in widely varying proportions of each practitioner's patients (Table 3), and specifically in 0 to 50% and 0 to 20%, respectively, among ABSM-certified practitioners. Use of formal weight-loss programs and positional therapy showed wide variability between practitioners. Types of traditional, inpatient surgical procedures varied widely between practitioners. However, large numbers reported that their patients had uvulopalatopharyngoplasty, whereas many fewer reported other types of surgery (Table 3). The ABSM-certified respondents again differed from remaining respondents only in the extremes, for only two procedures. The maximum percentage of inpatient surgeries that were hyoid suspensions was only 1% among the smaller group of certified practitioners, instead of 30% in the whole group, and the number of "other" surgeries was 0 in the ABSM group, instead of 80%. In contrast, the maximum percentage of practitioners' patients who received

bimaxillary advancement was identical (60%) among ABSM-certified and noncertified respondents.

Pulmonologists and neurologists, the most common primary specialties represented in the sample, showed no significant differences or trends (Wilcoxon rank sums $p > 0.10$) in numbers of patients evaluated for SDB, rate of confirmation of SDB, tendency for patients to have a sleep study after a clinic evaluation, tendency to have a split-night study, likelihood of an ambulatory study, numbers of patients treated, type of treatment prescribed, or—for those patients who had surgery—type of surgery performed.

Patient Experience

The total estimated number of patients evaluated during the past 12 months for suspected SDB, by 65 respondents who answered this question, was

32,850. The percentage of these patients who were eventually confirmed to have SDB was 86% (based on $n = 61$ responses). About 82% (65 responses) went on to have a sleep study after their initial clinical sleep evaluation, whereas 9% (55 responses) had no sleep study before or after this evaluation. Of those patients subsequently assessed with sleep laboratory studies, 74% (65 responses) had a full-night diagnostic study, whereas 26% (65 responses) had a split-night protocol. Only 0.4% (61 responses) were assessed with ambulatory studies. The total number of patients treated was an estimated 23,500 (by 61 respondents). CPAP was given to 69% (based on 59 responses), BPAP to 12% (59 responses), an automatically self-titrating PAP device to 2% (59 responses), surgery to 12% (59 responses), oral appliances to 4% (59 responses), a formal weight-loss program to 18% (57 responses), positional therapy to 12% (59 responses), and other treatments to 1% (58 responses). (These treatments were not mutually exclusive.)

Selection Bias

Although the investigators could not directly compare data from respondents with those of nonrespondents, it was possible to assess for potential differences by comparison of surveys returned initially to the 13 apparently returned only in response to the second, reminder notice. No significant differences between groups were detected in the numbers or percentages of patients evaluated for suspected SDB, confirmed to have SDB, studied by polysomnography, treated for SDB, seen in follow-up for SDB, treated with CPAP, treated with BPAP, treated by automatically self-titrating CPAP, treated by surgery, treated with an oral appliance, or titrated before treatment with CPAP or BPAP (Wilcoxon rank sums, $p > 0.10$ for each). Backgrounds of the 13 late responders also showed no difference, compared with earlier responders, in percentage of respondents who were pulmonologists versus other

specialists, or who held certification by the ABSM. The year of degree completion also showed no difference.

DISCUSSION

This practice pattern survey, conducted among physician members of a state sleep disorders association, is among the first to characterize frequencies with which physicians who are sleep specialists use different diagnostic and treatment strategies in their approaches to SDB. Most striking is the wide variation, even within one state, in methods of SDB management. This variation persisted when analyses were confined to practitioners board certified by the ABSM. Similarly, background and training experience in sleep medicine also varied widely, though respondents with training in pulmonary medicine and neurology—the two most frequently represented specialties—did not show any consistent differences in their approaches to diagnosis or treatment of SDB. From the perspective of the patient experience in Michigan, current results suggest that ~2 in 3 treated for SDB received CPAP; 1 in 8 received BPAP; 1 in 8 received surgery; and only 1 in 25 received an oral appliance. Limitations of this study include absence of any data from about one third of the target sample. However, these results provide a rare glimpse of practice patterns that determine resource utilization in the management of a common, treatable disorder with substantial impact on overall health and quality of life.

The field of sleep medicine originally emerged, in large part, because of psychiatrists' and psychologists' interest in relationships between sleep and psychiatric disease. Subsequently neurologists and then pulmonologists became the most frequently represented practitioners in sleep medicine, to an extent highlighted by the current finding that only one psychiatrist was represented in the sample. Several psychologists also belong to the Michigan Sleep

Disorders Association, but were not included in the current survey. Representation in the sample of primary care physicians (6% of respondents) suggests an encouraging beginning. The epidemiology of SDB⁵ and the fact that the disease remains undiagnosed in most patients⁶ suggest that adequate control of the condition, from a public health perspective, will only be accomplished by increased interest and involvement of primary care practitioners.

Training in sleep medicine has varied considerably, as reflected in the backgrounds of survey respondents: less than 1 in 4 had had 1 or more years of fellowship training, which is now for the first time required to sit for the ABSM examination. Interestingly, current findings suggest that however they were trained, pulmonologists and neurologists in Michigan show indistinguishable approaches to the diagnosis and treatment of SDB. The sample size and study design did not permit valid comparisons of approaches used by other specialists, but the results suggest a good degree of cross-fertilization between primary specialties involved in sleep medicine.

The rate that new, potential SDB patients were evaluated by each practitioner—at a median of 400 per year, or 8 per week—suggests that most sleep specialists spend much if not most of their time seeing patients with conditions other than SDB. As SDB constitutes nearly 70% of most sleep center practices,³ the majority of respondents' patients are probably seen for conditions other than sleep disorders. However, the wide range in the numbers of SDB patients seen by individual clinicians suggests that some are seeing mostly or only sleep disorder patients. Whether practice volume affects quality of care delivered cannot be assessed with current data.

Perhaps the most interesting finding of this study is the large degree to which a patient's experience may vary depending on the individual clinician seen. Split-night sleep studies for the diagnosis and treatment of SDB may save time and money spent in a sleep laboratory, but may not be as effective as separate full-night diagnostic and titration

studies. Consensus recommendations suggest that split-night studies be performed only under specific circumstances,⁷ but they appear to be applied to ~1 in 4 patients evaluated for SDB in Michigan. The wide variation in the frequency of split-night studies in different practices—from 0 to 90%—would be difficult to explain by widely different types of patient populations, and more likely reflects practitioner preferences or laboratory bed availability. Less variance was seen in the low frequency of ambulatory studies, but this finding may result from a lack of reimbursement for these procedures in Michigan.

Similarly, wide variance was seen in approaches to treatment of SDB. Prescriptions for CPAP and BPAP each were rare in some practices and exceedingly common in others; automatically titrating CPAP was used rarely for the most part but for 100% of treated patients in at least one practice. Surgery was offered to three times as many patients as oral appliance therapy, again with wide variance even among ABSM-certified (and therefore nonsurgical) state society members. Although uvulopalatopharyngoplasty was by far the most common inpatient surgery reported, in some practices large numbers of patients were treated with procedures unavailable at other sites. Some of the variance is likely to stem from differences in the nature of the patients seen: a practitioner who sees many children with craniofacial disorders or adults with morbid obesity might be more likely than another clinician to have his or her patients treated by tracheostomy or skeletal surgery. However, much of the difference likely reflects other factors about which patients may not be readily aware, including individual practitioner experience and availability of specific surgical specialists in local vicinities. For example, wide variance in frequency of positional therapy more likely reflects differences in attitudes or experience rather than resource availability, whereas variance in use of genioglossus advancement—from 0 to 30% of inpatient surgeries—more likely reflects both availability and attitudes of surgeons trained to perform the procedure.

One limitation of this study is that only about two thirds of mailed surveys were returned, despite a follow-up request. This response rate is good for a survey aimed at physicians.⁸ In addition, comparison of initial respondents to those who participated only after the second mailing suggested no substantial differences. However, late participants may not fully reflect practices of nonrespondents. Furthermore, the membership of the Michigan Sleep Disorders Association probably omits a limited number of physicians who practice sleep medicine in this state. Therefore, some selection bias may have influenced median responses and limited generalizability. However, any such bias would have artificially limited, not magnified, the already large practice variations that form the main finding of this report.

Sleep medicine is a comparatively young field, and evidence-based, widely accepted, uniform strategies for many aspects of SDB assessment and management are not yet available.⁹ Standardization of options available to patients may not be desirable until optimal strategies have been more clearly identified. Aside from standard diagnosis with full-night polysomnography and treatment with nasal CPAP, many of the diagnostic and therapeutic variations in SDB management have not been studied rigorously in appropriately blinded, controlled, and randomized research. Until such data are available, clinicians should retain a broad degree of circumspection about their own practices in relation to others, and patients should be informed of all options and reasons behind clinicians' recommendations for specific strategies.

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